Demand for WIPO Services

Filing Activities (as at date of receipt at the International Bureau (IB))

PCT International Applications

Madrid Applications

The Hague Applications

Note: National and Regional IP Offices transmit PCT and Madrid applications to the IB with a delay that ranges from a few weeks to several months. Most Hague applications are filed directly – without any delay – to the IB.

Filing Activities (as at filing date at National IP Offices)

As at end June 2021

<table>
<thead>
<tr>
<th></th>
<th>2020/21 Estimates</th>
<th>2020 Actuals</th>
<th>Year to Date June 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Target 1</td>
<td>Actuals 2</td>
<td>as % of Target</td>
</tr>
<tr>
<td>PCT: International Applications</td>
<td>549,900</td>
<td>275,900</td>
<td>135,116</td>
</tr>
<tr>
<td>Madrid: Applications</td>
<td>138,000</td>
<td>63,800</td>
<td>33,884</td>
</tr>
<tr>
<td>Hague: Applications</td>
<td>15,340</td>
<td>5,792</td>
<td>4,000</td>
</tr>
</tbody>
</table>

1 Targets have been calculated based on the 2021 estimates (Table 3 of the P&B 2020/21).
2 2021 Actuals are based on information received at WIPO as at July 19, 2021. Figures are therefore preliminary. Source: Chief Economist.

WIPO Arbitration and Mediation Center

Domain Name Cases

WIPO Financial Performance

WIPO Financial Results

As at June 2021

<table>
<thead>
<tr>
<th></th>
<th>2020/21 (in millions of Swiss francs)</th>
<th>2020 Actuals (in millions of Swiss francs)</th>
<th>Jan-Jun 2021 (in millions of Swiss francs)</th>
<th>as % of Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income (accrual basis)</td>
<td>882.8</td>
<td>463.0</td>
<td>224.6</td>
<td>101%</td>
</tr>
<tr>
<td>Expenditure (budgetary basis)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Personnel</td>
<td>475.9</td>
<td>214.4</td>
<td>119.5</td>
<td>55%</td>
</tr>
<tr>
<td>Non-personnel</td>
<td>266.5</td>
<td>113.5</td>
<td>72.9</td>
<td>63%</td>
</tr>
<tr>
<td>Total, Expenditure</td>
<td>742.4</td>
<td>327.9</td>
<td>192.5</td>
<td>60%</td>
</tr>
<tr>
<td>Result (budgetary)</td>
<td>114.4</td>
<td>156.1</td>
<td>71.5</td>
<td></td>
</tr>
<tr>
<td>IPSAS adj. to Reg. Budget expd (1)</td>
<td>(19.9)</td>
<td>(26.1)</td>
<td>(10.1)</td>
<td></td>
</tr>
<tr>
<td>Operating Result (Before Reserve Expenditure)</td>
<td>95.8</td>
<td>121.6</td>
<td>82.4</td>
<td></td>
</tr>
<tr>
<td>Reserve-Funded Projects</td>
<td>(36.7)</td>
<td>(12.2)</td>
<td>(5.1)</td>
<td></td>
</tr>
<tr>
<td>IPSAS adj. to Reg. Reserve-Funded Projects (2)</td>
<td>(17.3)</td>
<td>(1.7)</td>
<td>0.6</td>
<td></td>
</tr>
<tr>
<td>Total, Reserve-Funded Projects</td>
<td>(54.1)</td>
<td>(34.4)</td>
<td>(5.1)</td>
<td></td>
</tr>
<tr>
<td>Investment gains/(losses)</td>
<td>(1.7)</td>
<td>33.4</td>
<td>19.9</td>
<td></td>
</tr>
<tr>
<td>Overall Result</td>
<td>74.8</td>
<td>135.9</td>
<td>70.8</td>
<td></td>
</tr>
</tbody>
</table>

1 Actuals are unaudited.
2 Targets have been calculated using (i) the 2021 income estimates; and (ii) the historical monthly expenditure patterns applied to the 2021 budget.
3 WIPO’s investment strategy is based on a long-term investment horizon. However, the fair value of the investment portfolio is updated on a quarterly basis.

Financial Results by Month in 2021
Business Continuity

### Continuity Plans in Place

- 100% of workforce in-place

### Remote Working Arrangements

- 88% of workforce working remotely
- 12% of workforce working on-site

### Uptime of ERP Systems

- 100%

### Uptime of Corporate IT Services

- 100%

### Uptime of Corporate IT Infrastructure

- 100%

#### PCT

**Productivity**

- 106%

**Pending Applications**

- 2021 vs. 2020 vs. Target:
  - Week 1 to Week 52

#### Madrid

**Productivity**

- 106%

**Pending Applications**

- 2021 vs. 2020 vs. Target:
  - Week 1 to Week 52

#### The Hague

**Productivity**

- 89%

**Pending Applications**

- 2021 vs. 2020 vs. Target:
  - Week 1 to Week 52

Note: Productivity in Madrid reflects the volume of incoming workload.

### Fee Processing - International Registration Systems

#### Productivity of Fee Processing Services

- 100%

#### Monthly Distribution – Madrid

- 2019 vs. 2020 vs. 2021

#### Monthly Distribution – The Hague

- 2019 vs. 2020 vs. 2021

Note: Month-to-month variations in the Madrid distribution can vary significantly due to seasonality, number of working days in a month, new Madrid members, etc.

Note: Hague distributions in 2019 were below average due to the implementation of the new Hague back office system. 2020 distributions include backlogs from 2019.

### Learning @ the WIPO Academy

**Distance Learning Course Registrations**

- 2019 vs. 2020 vs. 2021

**Participant Profiles**

- 48%
- 11%
- 5%
- 31%
- 6%