# WORKSHOP ON WIPO FILM AND MEDIA DISPUTE PREVENTION AND RESOLUTION

An event held in conjunction with:



**ASIA TELEVISION FORUM** 

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World Intellectual Property Organization WIPO Arbitration and Mediation Center

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December 4, 2009 SUNTEC City Exhibition Centre, Singapore Room 320, Level 3

**PROGRAM** 

# Friday, December 4, 2009

# 09.30-10.00 **Registration and Coffee**

# 10.00-10.10 I. Welcome Address and Background

Session Leaders: Ignacio de Castro, Deputy Director, WIPO Arbitration and

Mediation Center, Geneva

# 10.10-10.30 II. Why Mediation and Arbitration of Film and Media Disputes?

Session Leaders: Richard Tan, Senior Consultant, Lovells Lee & Lee David Perkins, Partner, Milbank, London

- 1. Types of Film and Media Disputes (Case Studies)
- 2. Special Features of Film and Media Disputes
- 3. Why Mediate and Arbitrate? Benefits and Limitations of Mediation and Expedited Arbitration of Film and Media Disputes as Compared to Court Litigation

# 10.30-10.45 **III. The Basics of WIPO Mediation and Expedited Arbitration for Film and Media Disputes**

Session Leader: Ignacio de Castro

- 1. The Role of the WIPO Arbitration and Mediation Center
- 2. WIPO Mediation and Expedited Arbitration Rules for Film and Media
- 3. Special WIPO List of Neutrals for Film and Media
- 4. Special Schedule of Fees

# 10.45-11.15 **IV. Drafting Dispute Resolution Clauses in Film and Media Contracts and Submission Agreements**

Session Leaders: Ignacio de Castro, Richard Tan, David Perkins

- 1. Mediation Clauses and Submission Agreements
- 2. Expedited and Standard Arbitration Clauses and Submission Agreements
- 3. Escalation Clauses
- 4. Dispute Resolution Boards and "Mediator on Call"

# 11.15-12.00 V. Typical Steps in WIPO Mediation for Film and Media

Session Leaders: Ignacio de Castro, David Perkins

### 1. Pre-Mediation Matters

- Preparing the Mediation
- Submission of Mediation Request
- Selection and Appointment of Mediator (WIPO List Procedure)
- Preparatory Telephone Conference
- Exchange of Documents

# 2. The Mediation Meeting

- Opening the Mediation
- Party Statements
- The Mediator's Techniques
- Exploring Alternatives and Solutions
- Settlement, Conclusion

12.00-13.00 Mediation Case Scenarios: 1. Film Co-Production Dispute

2. Artistic Production Joint-Venture Dispute

13.00-14.00 *Lunch* 

# 14.00-15.00 VI. Typical Steps in WIPO Arbitration for Film and Media

Session Leaders: Ignacio de Castro, Richard Tan, David Perkins

- Basic Arbitration Principles
- Preparation of the Arbitration
- Selection and Appointment of the Arbitrator (WIPO List Procedure)
- Interim Relief
- Exchange of Documents
- Hearing and Evidence
- Arbitral Award

15.00-15.15 VII. WIPO Expedited Arbitration for AGICOA

Session Leader: Ignacio de Castro

15.15-17.00 Arbitration Case Scenarios: 1. Film Rights Distribution Dispute

2. TV Rights Distribution Dispute

3. AGICOA Dispute

17.00 **Closing** 

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