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**WIPO LIST OF NEUTRALS**

**BIOGRAPHICAL DATA**

Teruo KATO  
Kato Teruo Gaikokuho Jimubengoshi Jimusho  
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Japan



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Email: tkato@takedalaw.jp

Date of Birth: February 1, 1955  
Nationality: Japanese

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**EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS**

Solicitor, England & Wales (since 1997);  
Registered Foreign Attorney, Japan (since 2010);  
Fellow, Chartered Institute of Arbitrators (CIArb);  
Associate Mediator, Singapore Mediation Centre (SMC);  
General Mediator, Hong Kong Mediation Accreditation Association (HKMAAL);  
General Mediator, Hong Kong International Arbitration Centre (HKIAC);

Hitotsubashi University, Tokyo (BA Monetary Economics);  
London Guildhall University (CPE, LPC);  
Kings College, the University of London (Postgraduate Diploma, Economics for Competition Law);  
Kings College, the University of London (Postgraduate Diploma, EU Competition Law).

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**LANGUAGES**

Japanese, English

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**PRESENT POSITION**

Sole Practitioner, Kato Teruo Gaikokuho Jimubengoshi Jimusho.

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December 7, 2018

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### PROFESSIONAL EXPERIENCE BEFORE PRESENT POSITION

Registered Foreign Attorney, Takeda & Hasegawa, Tokyo, 2014-2016;  
 Foreign Attorney & Advisor, Iwata Godo, Tokyo, 2012 – 2014;  
 Partner, Field Fisher Waterhouse, London, 2000 - 2011;  
 Consultant & Solicitor, Richards Butler, London, 1992 - 2000;  
 The Nippon Credit Bank, Tokyo HQ & London Branch, 1977 - 1992.

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### MEMBERSHIP IN PROFESSIONAL BODIES

The Law Society, England & Wales;  
 The Tokyo Bar Association;  
 Chartered Institute of Arbitrators;  
 The Japan Association of the Law of Arbitration and Alternative Dispute Resolution;  
 Japan Trademark Association;  
 Academy for International Business Transactions.

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### AREAS OF SPECIALIZATION

Intellectual Property Laws (EU);  
 International Trade & Finance;  
 Cross-Border Corporate Works;  
 Competition Law (EU);  
 Employment Law (UK).

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### EXPERIENCE IN INTELLECTUAL PROPERTY

Advising clients in the fields of trademarks, patents, unfair competition, trade secrets, research & development and technology transfer in Asia, Europe and elsewhere, including giving advice to a European pharmaceutical company on Japanese patent laws in conjunction with Japanese lawyers.

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### EXPERIENCE WITH RESPECT TO DOMAIN NAMES

Acted as a sole panelist for a number of decisions;  
 Acted as a counsel to a number of Japanese clients in transactions and dispute resolutions, involving domain name disputes and transfers.

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### MAJOR PUBLICATIONS

“Asia-Pacific Arbitration Reporter” (Chapter on Japan), Singapore Academy of Law, July 2015;  
 “Asia Mediation Handbook” (Chapter on Japan), Sweet & Maxwell, May 2015;  
 “Cross-Border Transactions: Governing Law & International Commercial Arbitration – Practical Guide for Japanese In-House Lawyers” Kindle Publishing (Japanese language) 2013;  
 “Office Leasing in the UK”, Japanese Chamber of Commerce and Industry in the UK (Japanese language) 2011;

#### Seminars:

Visiting Lecturer, WIPO Global Business Seminar in Tokyo and Osaka, November 2014;  
 Visiting Lecturer, WIPO Summer IP Summer School in Korea in conjunction with KIPO, August 2014;  
 Visiting Lecturer, WIPO Mediation Workshop for Directorate General of Intellectual Property Rights of Indonesia, Jakarta, February 2014;  
 Visiting Lecturer, Hitotsubashi University Law Graduate School, August 2016, 2017 and 2018.

Over 50 lectures delivered to lawyers and legal professionals in Japan in conjunction with SIAC, HKIAC, ICC, LCIA, Tokyo Bar Association, Tokyo Dispute Resolution Center, Japan in-House Lawyers Association, Japan Association of Arbitrators, International Bar Association and Tsukuba University Law School.

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### **EXPERIENCE IN COURT LITIGATION**

Involved in numerous court disputes, which have been successfully settled in their early stages of the litigations / tribunal proceedings.

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### **PROFESSIONAL TRAINING IN ARBITRATION**

WIPO Arbitration Workshop;  
ICC Institute Masterclass for Arbitrators;  
ICC Advanced PIDA Training on International Commercial Arbitration;  
CIArb Accelerated Route to Membership and Fellowship;  
FIAA International Arbitration Advocacy Workshop.

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### **EXPERIENCE IN ARBITRATION**

Involved in a number of disputes subject to arbitration agreements which have been successfully settled in their early stages by counsel-to-counsel negotiations and mediations, as well as an Arb-Med-Arb, being Arbitration (LCIA London) – Mediation (ICI Dubai) – Arbitration (LCIA London) on a cross-border contractual dispute, successfully concluded in January 2015.

Acted as a counsel to a Japanese company in arbitration proceedings at Japan Commercial Arbitration Association (JCAA) on a cross-border dispute, subsequently settled by ad hoc mediation in Bangkok Thailand.

Acted as a counsel to English and Malaysian companies, being a respondent at JCAA arbitration, subsequently settled by negotiation in Tokyo.

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### **PROFESSIONAL TRAINING IN MEDIATION**

WIPO Mediation Workshop, Brussels;  
Hong Kong Academy of Law, Mediation Training, Hong Kong;  
Singapore Mediation Centre Training, Singapore.

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### **EXPERIENCE IN MEDIATION**

Acted as a counsel to clients in several corporate disputes, including two cross-border JV disputes, one Arb-Med-Arb on contractual dispute, and one professional negligence dispute, all successfully settled by way of mediation.

A member of faculty at the workshop “Settlement of Intellectual Property Dispute through Mediation” organised by WIPO and Directorate General of Intellectual Property Rights Indonesia (DGIPR).

Presentation given to the Tokyo Bar Association and its Dispute Resolution Center on the WIPO trademark disputes mediation.

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**ARBITRATION EXPERIENCE**  
**SUMMARY TABLE**

Type	Administering Institution		Role			
	Name	Number of Arbitrations	Presiding Arbitrator	Sole Arbitrator	Co-Arbitrator	Counsel
International Arbitrations	LCIA	1				1
	JCAA	3				3
	Ad Hoc	2				2
	Others					
<b>Number of Cases :</b>		6				6
<b>Sub-Total</b>						
Domestic Arbitrations						
<b>Number of Cases</b>		0				0
<b>Sub-total</b>						
<b>TOTAL</b>		6				6

**MEDIATION EXPERIENCE**  
**SUMMARY TABLE**

Type	Administering Institution		Role			
	Name	Number of Mediations	Mediator		Counsel	
International Mediations	ICC	1			1	
	Ad Hoc	8			8	
	Others					
<b>Number of Cases :</b>		9			9	
<b>Sub-Total</b>						
Domestic Mediations	AAA					
	Court Annexed					
	Ad Hoc					
<b>Number of Cases</b>		0			0	
<b>Sub-total</b>						
<b>TOTAL</b>		9			9	