

## WIPO LIST OF NEUTRALS

### BIOGRAPHICAL DATA

Francisco CASTILLO-CHACÓN  
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Guatemala



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Date of Birth: October 12, 1970

Nationality: Guatemalan

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### EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

LL.M., Cornell University, 1995;

Attorney at law & Notary Public, Universidad Francisco Marroquín, 1994.

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### LANGUAGES

English, Spanish and German.

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### PRESENT POSITION

Partner, Aguilar Castillo Love;

Head of the Regional IP practice group for the firm and lead attorney on the Commercial arbitration and litigation departments in the law firm of Aguilar Castillo Love.

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### PROFESSIONAL EXPERIENCE BEFORE PRESENT POSITION

Member of the Board of Directors of the following companies:

Representaciones Mundiales, S.A., 1999-2006;

Agentes Generales de Seguros, S.A., 1995-2004;

August 28, 2012

Publicaciones Magoo, S.A., 1998-2004;  
Celtas de Centroamerica, S.A., 1995-2000.

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### **AREAS OF SPECIALIZATION**

Intellectual Property, Civil and Commercial Litigation, Alternative Dispute Resolution.

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### **MEMBERSHIP IN PROFESSIONAL BODIES**

Guatemalan Bar Association;  
International Trademark Association;  
International Bar Association;  
International Association for the Protection of Intellectual Property (AIPPI);  
Inter-American Intellectual Property Association (ASIPI).

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### **EXPERIENCE IN INTELLECTUAL PROPERTY**

Head of the regional IP department at Aguilar Castillo Love since 2005;  
INTA member since 1996;  
Member of WIPO's Domain Name Dispute Resolution Panel.

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### **EXPERIENCE WITH RESPECT TO DOMAIN NAMES**

Attended the WIPO Advanced Domain Name Dispute Resolution Workshop, Geneva, October 2006.  
Appointed as sole panelist in three cases handled by WIPO.

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### **MAJOR PUBLICATIONS**

"Enforcement of Arbitral Awards in Guatemala", Cornell University, Ithaca, N.Y., 1995;  
"Ejecución de Laudos Arbitrales en Guatemala, La Perspectiva de la Convención de Nueva York",  
Universidad Francisco Marroquín, Guatemala, 1996.

#### **Lectures/seminars:**

Spending at least 50 hours of continuing legal education a year;  
Recently attended the following workshops related to ADR:

Seminario Taller de Arbitraje Nacional, CENAC, 2002;  
II Encuentro Internacional de Negociación, CENAC, 2001;  
Seminario de Proceso Penal Guatemalteco, Royal Bureau, 2001;  
Seminario de Derecho Procesal Constitucional, Royal Bureau, 2001;  
Arbitraje y Protección Internacional de las Inversiones: Régimen Internacional y Disposiciones,  
CAFTA, 2006.

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### **EXPERIENCE IN COURT LITIGATION**

Litigator over 10 years;  
Lead Counsel in at least 300 Civil, Commercial and IP litigations.  
Labor Mediation, Cornell Law School, 1995;  
Victim Offender Mediation Program, Cornell Industrial Relations School;  
Mediation Workshop Fundación Cenac, Guatemala.

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**PROFESSIONAL TRAINING IN ARBITRATION**

International Dispute Resolution, Cornell Law School;  
International Commercial Arbitration, Cornell Law School;  
Taller de Arbitraje Nacional impartido, CENAC, 2002;  
II Encuentro Internacional de Negociación, CENAC, 2001;  
Arbitraje y Protección Internacional de las Inversiones: Régimen Internacional y Disposiciones, CAFTA, 2006;  
WIPO Arbitration Workshop, Geneva.

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**EXPERIENCE IN ARBITRATION**

National Arbitrator appointed by the Guatemalan Government in the following Commercial Agreements:

1. North Triangle (Free Trade Agreement between Guatemala, Mexico, El Salvador & Honduras);
2. Free Trade Agreement between the Dominican Republic and Central America;
3. Free Trade Agreement Between the Dominican Republic, Central America and The United States of America (DR-CAFTA).

Involved as counsel in eight arbitration proceedings: seven in Guatemala and one in Miami, Florida, dealing mostly with commercial matters.

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**ARBITRATION EXPERIENCE****SUMMARY TABLE**

Type	Administering Institution		Role			
	Name	Number of Arbitrations	Presiding Arbitrator	Sole Arbitrator	Co-arbitrator	Counsel
International Arbitrations	AAA					
	ICC					
	LCIA					
	Ad Hoc	8				8
Number of cases: sub-total		8				8
Domestic Arbitrations	AAA					
	Ad Hoc					
Number of cases: sub-total						
<b>TOTAL</b>		<b>8</b>				<b>8</b>