Sharing Session on SEPs and FRAND licensing

35th session of the WIPO Standing Committee on the Law of Patents (SCP)
David Muus, Head of Legal Operations at Sisvel
About Sisvel

Sisvel is a world leader in powering innovation by providing tailored licensing solutions and patent pools for the delivery of cutting-edge technologies.
SISVEL’s main licensing programs
40 YEARS OF EXPERIENCE IN LICENSING

1982
OSD
On screen display

1998
MP3 / MPEG AUDIO
Audio compression standard

2008
DVB-T
Digital video broadcasting – terrestrial

2010
DVB-T2
Digital terrestrial TV: now in high definition

2014
WI-FI
Family specifications for wireless local area network

2016
RECOMMENDATION ENGINE
Interactive systems predicting users’ response to options

2018
MCP
Sisvel’s one-stop-shop for 3G and LTE

DVB-S2X
Digital satellite TV

2019
VP9 + AV1
Sisvel Video Coding Platform

JPEG XT
Image compression

2020
MIOTY
LPWAN technology

DVB-CSA
Common Scrambling Algorithm

DVB-S2
Digital satellite TV

DVB-SIS
Single illumination system

2022
WI-FI 6
Latest generation of Wi-Fi

CELLULAR IOT
NB-IoT/LTE-M

5G MULTIMODE
3GPP cellular communications
The benefits of **patent pools**

**NO POOL**
- high number of transactions

**PATENT POOL**
- limited number of transactions
The new model by RPX and Sisvel

AGGREGATOR OF INNOVATIVE SEPs

AGGREGATOR OF WILLING LICENSEES

1 single transaction
Replacing approximately 1000 transactions

P1 P2 P3 Pn

L1 L2 L3 L4
L5 L6 L7 Ln

Sisvel.com
Smartphone & Automotive Market

LICENSING CONDITIONS

Few Vendors                Few Products Each        Many Customers
Cellular IoT - Patent Owners

MULTIPLE OPPORTUNITIES

1,000s of Vendors

Many Products Each

Billions of IoT Devices
# Cellular IoT - Patent Owners

**AS OF OCTOBER 2023**

## More than 25 Patent Owners

1. ASUSTeK
2. BlackBerry
3. Datang
4. Deutsche Telekom
5. Ericsson
6. ETRI
7. Harfang
8. Huawei
9. Innovative Sonic
10. JVCKENWOOD
11. KDDI
12. KPN
13. MediaTek
14. Mitsubishi Electric
15. NTT DoCoMo
16. Optis Cellular
17. Optis Wireless
18. Orange
19. Pantech
20. Sisvel
21. Shanghai Langbo
22. Sony
23. Telefonica
24. Unwired Planet
25. UP, Int
26. Verizon
Cellular IoT – One-stop-shop

Uniform negotiated terms equal to all manufacturers
THANK YOU

If you have any question, please contact us.
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