Compensatory legal consequences of infringements of intellectual property rights

Legal framework and practice in Hungary
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The relevant provisions of the TRIPS Agreement and the Enforcement Directive have been appropriately transposed into Hungarian law:

Act VII of 1994 — amending certain industrial property and copyright laws

Act IX of 1998 — on the promulgation of the Marrakesh Agreement establishing the World Trade Organization and its Annexes, drawn up in the framework of the General Agreement on Tariffs and Trade (GATT)

Act CLXV of 2005 — amending certain Acts relating to the enforcement of industrial property rights and copyright
Application of civil law rules on liability for damages in case of infringement of intellectual property rights

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Application of civil law rules on liability for damages in case of infringement of intellectual property rights

Referring rules in IPR laws → Civil Code (Act V of 2013 – „Civil Code“):

Section 6:519 [General rule on liability]
A person causing unlawfully damage to another shall compensate for the damage caused. The person causing damage shall be exempted from liability if he proves that his conduct was not attributable to him.

Section 1:4 [Principle of generally expected standard of conduct. Attributable conduct]
(1) Unless otherwise provided in this Act, in civil law relations, one shall proceed with the care that is generally expected under the given circumstances.

Fault: any intentional or negligent conduct
Also applicable to legal persons by fiction

Section 6:522 [The scope of the liability for damage]
(1) The person causing damage shall compensate the injured party for his entire damage.
(2) When providing full compensation, the person causing damage shall compensate for
   a) the diminution in the value of the assets of the injured party;
   b) the loss of profit; and
   c) the costs necessary to eliminate the pecuniary losses of the injured party.

Prohibition to profit from damages:
(3) Damages shall be reduced by the material gain of the injured party arising from the damage caused to him, except if it is not justified, taking into account the circumstances of the case.
The criminal law concept of pecuniary loss

Intentional infringing conduct = criminal offence

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Pecuniary loss: property **damage** and **loss of pecuniary advantage** equals approximately the concept of damage elements of Section 6:522(2) of Civil Code: a) **diminution in the value of assets** and b) **loss of profit**

Compensatory legal consequences of IPR infringements – Csaba Sar – attorney at law – Sar and Partners
Broad concept of compensation for the infringement of intellectual property rights, restitution, reimbursement of enrichment

Violation of personality rights – RESTITUTION(≠ Damages)

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<td>Enforcement Directive Article 13(1)(a): When setting damages to be paid to rightholder „all appropriate aspects shall be taken into account […] , in appropriate cases, […] the moral prejudice caused to the rightholder.”</td>
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<td>→ Section 2:52 of Civil Code: „Any person whose personality rights have been violated may claim a restitution for non-material harm done to him.”</td>
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Broad concept of compensation for the infringement of intellectual property rights, restitution, reimbursement of enrichment

The level of Hungarian IPR protection allows for a more favourable treatment of violations of personality rights than the protection provided for in Article 13 of the Enforcement Directive

→ burden of proof is reversed: „no loss or damage was caused”

Restitution ≠ damages, since

• apart from the fact of violation, there is no need to prove any loss or damage
• amount of grievance award = loss to aggrieved party (compensation) + social condemnation of the violation (sanction)

BUT

The rules on liability for damages apply:

• the person committing the violation can exculpate themselves from fault (Civil Code)
Broad concept of compensation for the infringement of intellectual property rights, restitution, reimbursement of enrichment

„Reimbursement” to the rightholder of the ENRICHMENT achieved by infringement

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| Reimbursement of enrichment: Acts on IPR – Section 94 (1)(e) of Copyright Act, Section 35 (2)(e) of Patent Act, Section 19(2) of Utility Model Act, Section 27 (2)(e) of Trade Mark Act, Section 23 of Design Act, Section 7(1)(g) of Act on the Activities of Lawyers, Section 86(3)(a) of Unfair Market Practices Act | Enforcement Directive Article 13(1)(a):
|                                                                                           | When setting damages to be paid to rightholder „all appropriate aspects shall be taken into account, such as the negative economic consequences, including lost profits, which the injured party has suffered, any unfair profits made by the infringer [...]” |
| The rightholder „can claim the reimbursement of the enrichment achieved by the infringement.” | Article 13(2):
|                                                                                           | Where the infringer did not knowingly, or with reasonable grounds to know, engage in infringing activity, Member States may lay down that the judicial authorities may order the recovery of profits or the payment of damages, which may be pre-established. |
The reimbursement of enrichment is an objective legal consequence of IPR infringement, and cannot be considered as damages:

• it is not conditional upon the conduct attributable to the infringer
• it is not conditional upon proof of a causal link between the profit and the infringement
• The prohibition of obtaining material gain from damage does not apply:
  Section 6:522(3) of Civil Code
  „Damages shall be reduced by the material gain of the injured party arising from the damage caused to him, except if it is not justified, taking the circumstances of the case into account.”
Broad concept of compensation for the infringement of intellectual property rights, restitution, reimbursement of enrichment

The principle of reimbursement of enrichment obtained by infringement was defined by the Curia as follows:

Curia Pfv.20171/2017/9. „As an objective legal consequence of patent infringement, the patentee may claim under Section 35(2)(e) of the Patent Act that the infringer should be ordered to pay back the enrichment obtained by the infringement. As a general rule, the restitution of the enrichment resulting from the infringement means the deprivation of the pecuniary advantage (profit) that can be identified in the infringer's assets, i.e. the pecuniary compensation must create a situation on the side of both the rightholder and the infringer as if the infringement had never occurred."
Broad concept of compensation for the infringement of intellectual property rights, restitution, reimbursement of enrichment

Summary of compensatory legal consequences pursuant to Hungarian IPR Acts:

**Pecuniary loss**, including the loss of material gain → legal consequence based on conduct attributable to the infringer, **criminal law** essentially follows this.

**Non-material harm** → special personality rights, and not compensatory legal consequence, more advantageous for rightholders because of reversal of burden of proof.

Restitution of **enrichment obtained by infringement** → a specific objective based legal consequence, irrespective of if the conduct is attributable to the infringer or not, no possibility of exculpation, not conditional upon proof of causal link.
Definition of economic damage and unfair enrichment in Hungarian IPR legal practice

Fictitious royalty deduction using licensing analogy

- Lost material gain of injured party ("lost profit")
- Minimum value of enrichment obtained by infringer ("unfair profit")
- This is the most commonly used method for determining pecuniary loss in criminal cases
  - packaged software
  - films
    - In the above cases, established practice in Hungary.
Definition of economic damage and unfair enrichment in Hungarian IPR legal practice

Case-law on the use of licence analogy and fictitious licence fee

- Curia Pfv.20735/2012/7. „If his rights are infringed, the author shall be entitled under Section 94(1)(e) of the Copyright Act to claim, inter alia, the restitution of the enrichment achieved by the infringement. Enrichment for the purposes of this law includes the amount of copyright royalties and any pecuniary gain that may have been made from the unlawful use.”

Licence fee determined as % of revenue

- Curia Pfv.20975/2018/7. „The essence of the licensing analogy method is that the minimum enrichment achieved by the infringer is the royalty that the infringer would have had to pay to the rightholder if he had concluded a licence agreement with the rightholder for the exploitation. [...] The licence fee will be based on the net revenue generated by the unlawful activity, the amount of which will be determined by the licence fee rate as a percentage of the net revenue. [...] By determining the fee margin, the Regional Court of Appeal took into account the fact that case-law has established a fee margin of between 0.1 and 12%.”

- Budapest-Capital Regional Court of Appeal Pf.20394/2016/3. „The court of second instance took the average royalty rate of 5-10%, which is the average rate in the field of intellectual property, and based its assessment on the average rate of 8%, and determined the royalty to be paid by the infringing defendants as a restitution of enrichment, as set out above. [...]”

Fictitious licence fee fixed as a lump sum

- Curia Pfv.21366/2013/8. „In view of the above, the Curia, in agreement with the court of first instance, found that the defendant was liable to pay the plaintiff HUF 86,400,000 pursuant to Section 94(1)(e) of the Copyright Act, considering the total value of the software system, the number of users (864) and the amount of the fee per user (HUF 100,000).”

The amount corresponding to the licence fee may also be claimed in case of loss-making use

- Budapest-Capital Regional Court of Appeal Pf.20394/2016/3. „According to settled practice, royalties are due to the author even if the transaction is a loss-making one, so the claim for restitution of enrichment should be interpreted as at least a claim for a royalty for use, as is customary in the trade.”

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Application of fictitious licence fee based enrichment

• mainly in the case of loss-making acts of exploitation
• or if determining the total profit of the infringer is too difficult a task to prove, in which case:
  - fictitious licence fee based enrichment
    or
  - lumpsum damages, with a minimum of the licence fee foregone

Difficulty: it may only be applied, if the evidence has been attempted or is unlikely to be successful:

In the case of infringement of know-how, Section 9 of the Act on the Protection of Business Secret specifically provides that in the case of lumpsum damages, the amount of damages shall not be less than the amount of the lost licence fee
Definition of economic damage and unfair enrichment in Hungarian IPR legal practice

• Determination of fictitious licence fee based enrichment/damages:

\[
\text{Enrichment/damages} = \text{Relevant revenue} \times \text{Licence fee key} \times \text{Ratio of economic benefit attributable to the exploitation of IPR}
\]
Definition of economic damage and unfair enrichment in Hungarian IPR legal practice

Determination of the relevant revenue on which the calculation of the fictitious licence fee is based

- Taking into account the licensing conditions
- In the case of copyright works, trademarked products and products concerned by passing off, in general the total turnover excluding VAT
- In the case of patents, in general the turnover less direct commercial costs
- Guiding criteria are set out in the calculation method contained in Expert Opinion No 6/2012 of the Body of Experts on Industrial Property:

Licence fee projection basis = "net sales price"

Net sales price = gross sales price – direct sales costs

Direct sales costs most commonly:
- VAT
- customs duties, turnover taxes
- transport costs
- packaging cost
- storage cost
- insurance fee
- discounts

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Examination of the turnover-enhancing, value-adding effects attributable to IPR, and of the economic benefits attributable to the exploitation of IPR

- In patent infringement cases: „patent contribution ratio” – the ratio of economic benefit attributable to the exploitation of the patent

  Curia Pfv.20171/2017/9. „In calculating the extent of enrichment achieved by the infringement, the contribution of the invention to the useful result must be taken into account. According to settled case-law, the contribution of the invention to the exploitation result can be determined on the basis of the so-called "contribution ratio", based on technical and economic criteria. However, depending on the technical and economic importance of the solution, the value of the contribution ratio may differ from the value of the component part covered by the invention as a proportion of the product as a whole.”

- In copyright and trademark cases, too, only the part of the enrichment that is attributable to the exploitation of the IPR in question is awarded

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Calculation of enrichment in excess of the fictitious licence fee

Basically, there are two ways:
• Enrichment = exploitation revenue – relevant costs
• Calculation of substitution costs
Definition of economic damage and unfair enrichment in Hungarian IPR legal practice

Relevant costs

Costs directly related to exploitation?

or

Also indirect costs (e.g. overheads, personnel costs)?

Budapest-Capital Regional Court of Appeal Gf.40195/2018/5. „[...] only that part of the proceeds can be considered enrichment, which does not include reasonable and direct costs, i.e. reasonable costs directly linked to the infringement must be deducted.”

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Taking cost savings into account

Only the profit content of the revenue generated by the exploitation?

or

Also cost savings?

Curia Pfv.20735/2012/7. „And the use of the plans enriched the defendants. In order to carry out the investment, they did not have to have the permit plans drawn up again and did not have to obtain a legal permit to establish water rights on the basis of the new plans.”

Curia Gfv.30116/2013/6. „In the Curia's view, the courts in the case correctly interpreted the concept of enrichment achieved by the infringement under the Unfair Market Practices Act. This includes the savings made by the defendant as a result of the fact that the product had already become known because of the plaintiff's marketing work. [...] Nor does Article 45(2) of the TRIPS Agreement, to which the defendant refers, support the correctness of the defendant's interpretation of the law. It contains precisely that the courts should be empowered to order the infringer to pay costs, including, for example, appropriate lawyers' fees.”
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What if there is no revenue from the exploitation but there are cost savings?

• Use of functional works in one's business operations: e.g. patent, software
• No direct profits are made.
• Can operating cost savings and replacement costs be recovered?

In the case of enrichment, proof of a causal link is not required

Budapest-Capital Regional Court of Appeal 10.Gf.40.385/2019/3-II “There does not need to be a direct causal link between the enrichment as result and the infringing conduct, and the obligation to restitute the enrichment is justified, if it can be established that the enrichment achieved is linked to the infringement.”

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