

The SITA logo is rendered in a bold, white, sans-serif font. The letters are thick and closely spaced, with a slight shadow effect that makes them stand out against the blue sky background. The logo is centered at the top of the slide.

SITA

THE SKY IS NOT THE LIMIT

**.aero a TLD
for the Aviation Community
WIPO eCommerce/IP
Conference**

Geneva, September 19-21, 2001

A smaller version of the SITA logo, consisting of the word "SITA" in a bold, white, sans-serif font, centered at the bottom of the slide.

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Agenda

- Aviation Current Shortfalls
- Scope
- What is .aero
- Challenges
- Benefits
- .aero Organization
- Policy
- Major Milestones



Inconsistent Domains

■ Airlines

- klm.com
- delta-air.com
- lanchile.com
- fly-pia.com
- ce-air.com
- garuda-indonesia.com
- aircanada.ca
- aerolineas.com.ar
- ana.co.jp

■ Airports

- flysfo.com
- mlbair.com
- phl.org
- londonairport.on.ca
- munich-airport.de
- airport-stuttgart.de
- gva.ch
- adp.fr
- ci.houston.tx.us/has

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Scope

- Create a specific Internet domain space for the aviation community and the air transport industry
- Fulfil community and customers requirements
- Enable secure and reliable industry domain space
- Expect a reduced number of domain disputes within the closed community

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What is .aero?

- Special purpose and restricted (sTLD)
- Doesn't compete with ".com" or other TLDs
- Addressed to the entire aviation community(AC)
 - Adopts AC international industry standards
 - Adds value to the use of Internet by the community
- Promotes B2C, B2B and B2E
 - Improves the efficiency and security of air transport
 - Enhances customer service

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Industry Benefits

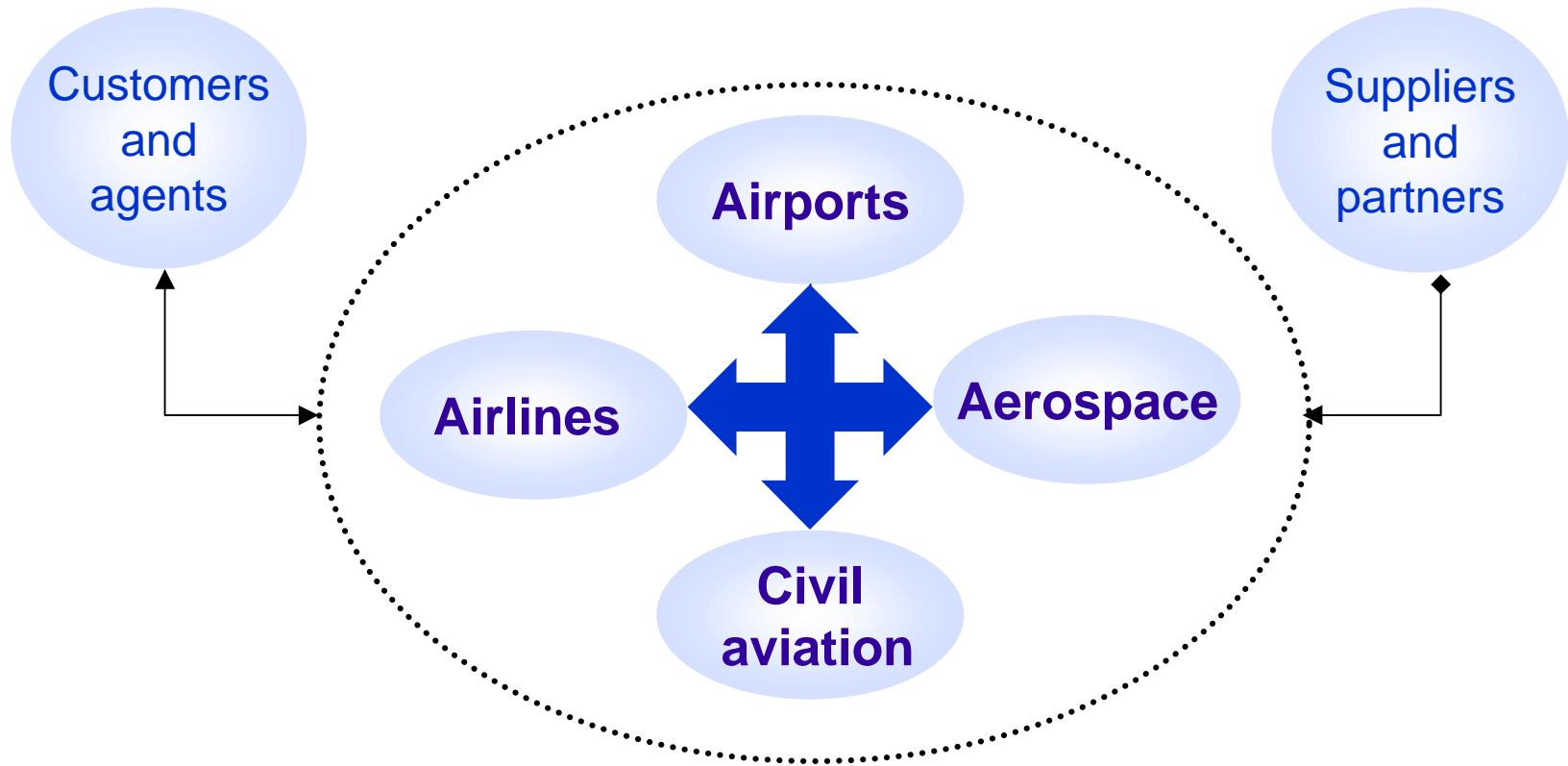
- Brand protection
 - Structured domain name space
- Reliable service controlled by, and for the AC
 - Screening process (prevents cyber-squatting)
 - Community supervision
- Effective name structure enabled
 - Easy customer identification
 - Innovative and collaborative B2B/B2C services
 - Interline communications
- Improves reliability, safety and security (B2B)

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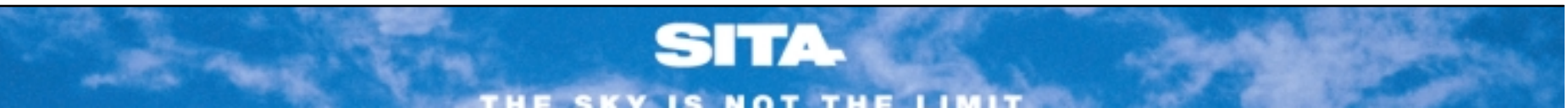
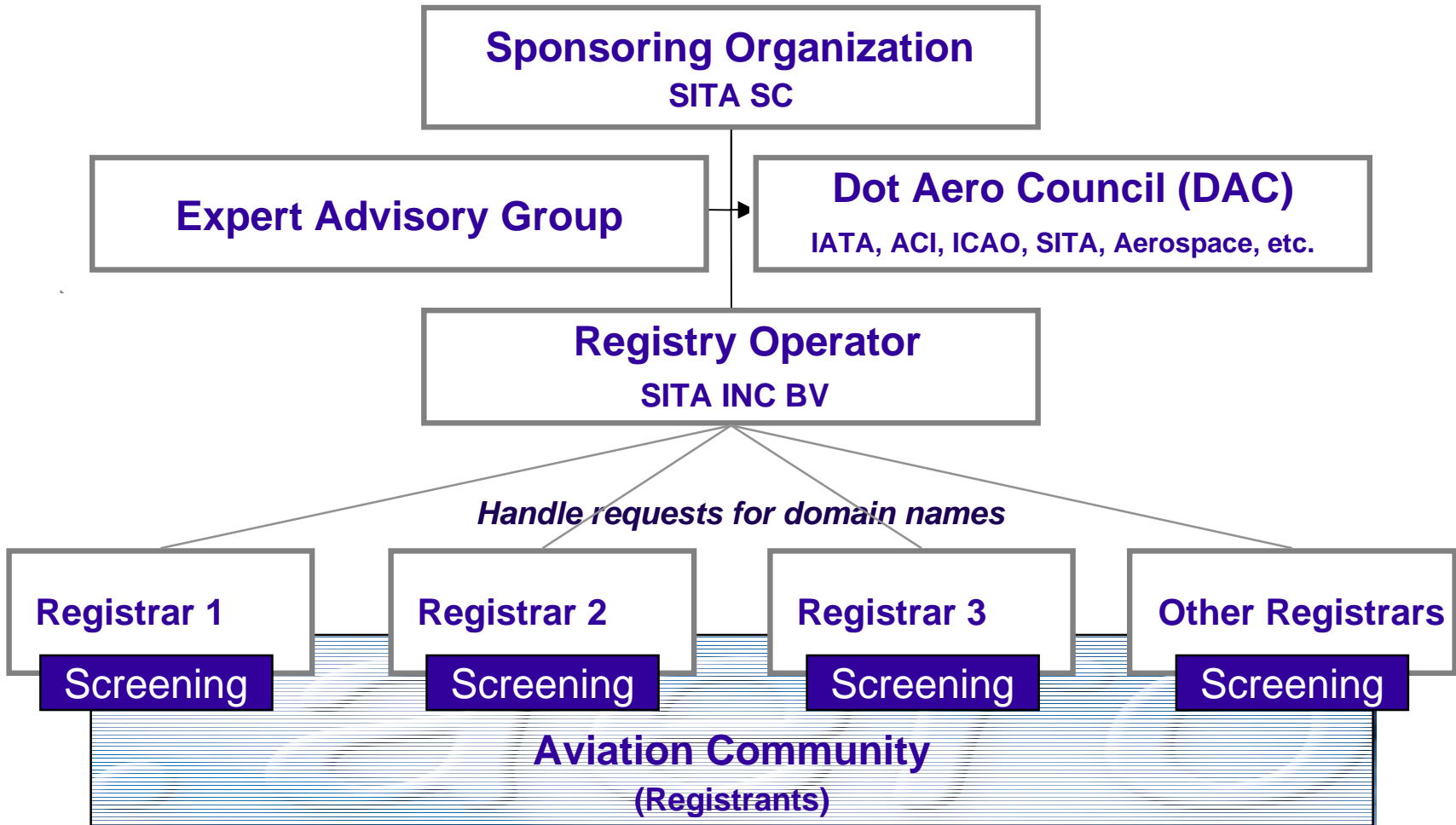


Integrating the AC





.aero Organization





DAC Members

- **IATA** (International Air Transport Association)
- **ICAO** (International Civil Aviation Organization)
- **ACI** (Airports Council International)
- **SITA** (Société Internationale de Télécommunications Aéronautique)
- **Aerospace** - AECMA (European Association of Aerospace Industries) and other regional organizations

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Sponsor and DAC

- Ensures benefits to the entire aviation community and its customers
- Ensures stability and registry process in cyberspace are maintained
- Ensures registry services meet the expectations of its users

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.aero Policy

- Domain Management Policy is defined, in co-ordination with the DAC
 - Conventions
 - Validation process (authentication and restrictions)
 - Related policies
- Adopts ICANN baseline policies in the context that will not interfere with AC competence
 - ICANN Accreditation Registrar Criteria
 - UDRP (Aug'99)
 - Start up, entry point and arbitration panels (WIPO)



Charter

- Specifies distinct and narrow scope
 - avoid becoming a gTLD
- Ensures
 - It remains within TLD boundaries
 - It avoids overlap with other TLDs for which they have the policy-formulation responsibility
- Make provisions for future expansion in common agreement with ICANN

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Who can register domains?

- Airlines
- Airport authorities
- Civil aviation authorities
- Aerospace industry
- Air Freight logistic
- Associations
- Government agencies
- Ground handling operators
- Global distribution Sys
- Computer reservation Sys
- Tour Operators
- Education and providers
- Aero clubs
- Aircraft operators
- Suppliers
- Service providers
- Consultants and media



Naming Convention

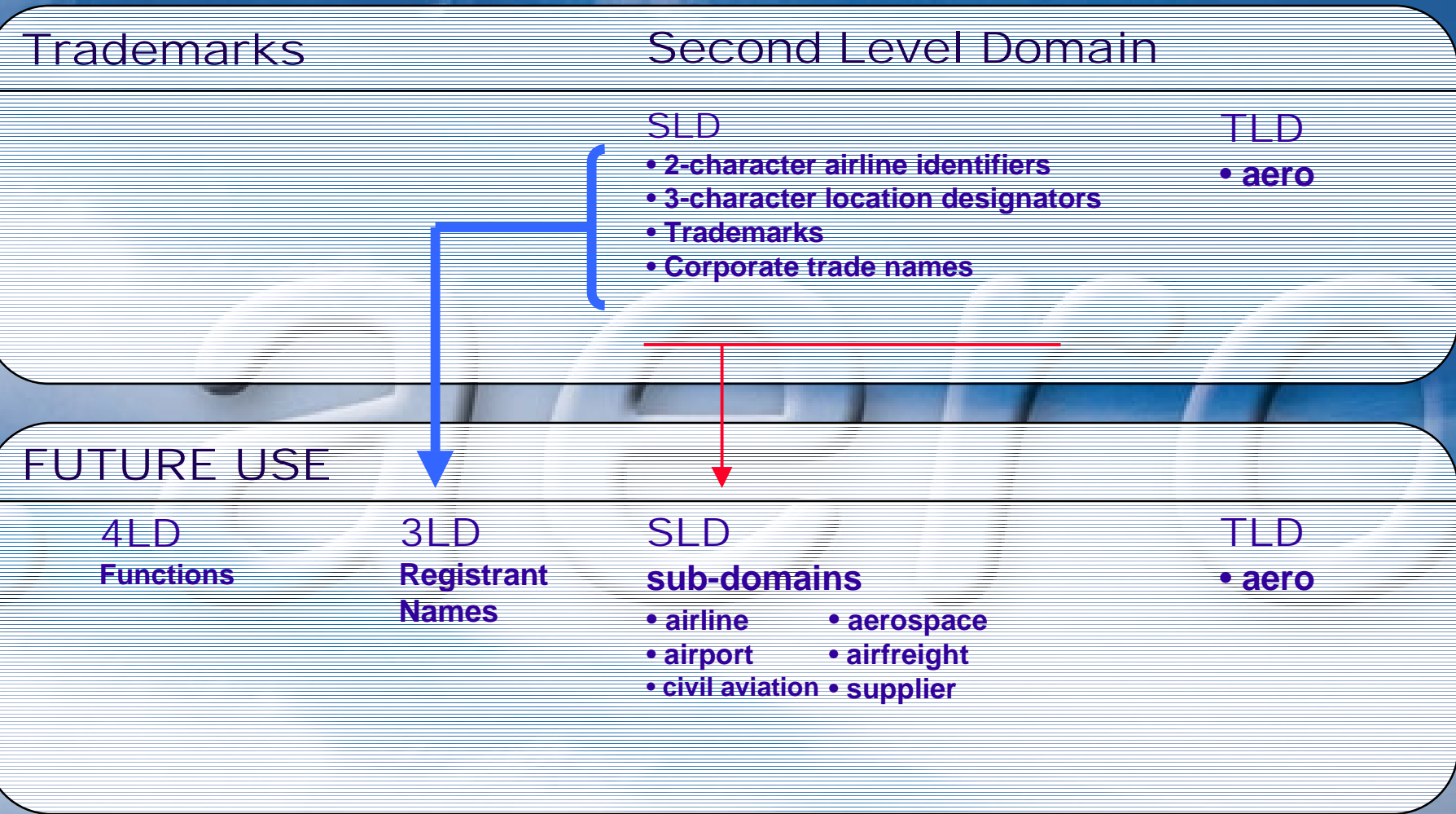
- Distinctive and appropriate convention is set according to specific industry sectors
- Procedures that recognises aviation industry conventions and designators (airlines, airports)
- Priority is given to trademark holders, community standards and aviation industry designators
- Community directories are a must

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Name Convention





Some .aero Examples

■ Airlines

- ba.aero / af.aero
- swissair.aero/aircanada.aero
- canadian.airline.aero
- continental.airline.aero
- ba.res.aero

■ Airports

- jfk-airport.aero
- lhr-airport.aero
- cdg-airport.aero
- adp.aero

■ Aerospace

- airbus.aero
- boeing.aero

■ Organizations

- aci.aero / icao.aero
- aecma.aero

■ Civil Aviation

- us.dgca.aero
- jp.dgca.aero

■ Air freight

- dhl.aero

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Registration Validation

- Accredits industry associations
 - Associations that enforces rigorous membership criteria
- Validation criteria is according to specific industry sectors
- Applicants must provide evidence and membership identity to accredit associations
- Refuse and/or remove registrations at any time if validation criteria is violated



Restrictions

- ◆ Non-members of the aviation community stated in the charter
- ◆ Non-members of accredited associations need a more severe validation process

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Start-up plan

- Phase 0 (day 1)
 - Reservation of domain names and IATA 2 character airlines designators
- Phase 1 - trademarks and aviation codes (4 months)
 - Aviation industry designators
 - Airlines and airports
 - Civil Aviation authorities (DGCA)
 - Aerospace
 - Eligible members of the community
- Phase 3 - Normal operation





Major Milestones

■ 4Q 2001

- Conclusion of Agreement Sponsorship
- Implementation of the advisory body (DAC)
- Conclude Domain Management Policy

■ 1Q 2002

- Ramp up period
- Registration services launch



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thank you

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