



# Strategies and Methodologies for Designing IP Education and Training Programs for Different Target Groups

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#### Talking Points

- 1. Discussion on IP Human Resources
- 2. What are the current Training Programs of INPIT?
- 3. Challenges



**Function of INPIT** 





#### National Efforts toward "Intellectual Property-based Nation"

2002: Policy Statement by Prime Minister Koizumi

→ "IP-based Nation" as one of the national goals

2002: Intellectual Property Basic Act



2003: Establishment of Intellectual Property Policy Headquarters (headed by the prime minister)

- > IP Strategic Program (revised every year)
- > The Comprehensive Strategy for the Development of Human Resources Related to Intellectual Property (2006)

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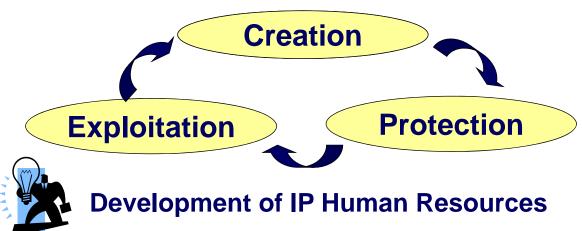


#### Intellectual Creation Cycle

Government should take measures:

- > For the creation, protection and exploitation of IP
- > To promote education on IP and secure human resources, etc.

  Intellectual Property Basic Act (2002)





#### Increasing Needs for IP Human Resources (2006)

#### [Quantity]

- i) IP staff in firms
- ii) Patent attorneys
- iii) IP staff in universities

#### [Quality]

- i) Filing abroad
- ii) Strategic exploitation
- iii) Litigation
- iv) Protection of emerging technology

#### [Awareness]

- i) Students
- ii) The public







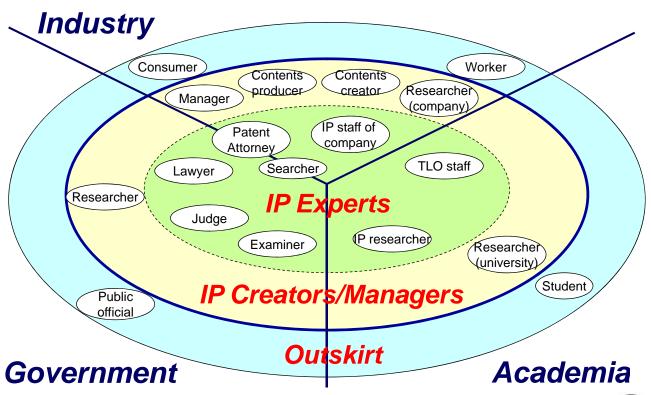
The Comprehensive Strategy for the Development of Human Resources Related to Intellectual Property

→ Perspectives on IP HRD in the coming 10 years

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#### Various IP Human Resources





#### Category 1: IP-related Personnel

**IP Experts** 

Individuals who are directly involved in IP-Protection and/or Exploitation

IP
Creators/
Managers

Individuals who create IP or who manage IP and the exploitation of IP

WIPO Regional Workshop on Effective Management of Intellectual Property Academies: Challenges and Responses, Jakarta, Feb. 2 to 4, 2010 "Comprehensive Strategy for the Development of Human Resources Related to Intellectual Property" (2006) #7



#### Category 2: People in the Outskirts

Workers, Consumers, the Public, etc.

They should have a basic understanding of IP and respect for the IP rights of others.

Students, Children They are expected to become IP creators in the future. Their creativity should be developed, and they should be educated to respect the IP rights of others.



#### Three Objectives

- (1) To double the number of "IP experts" and improve their quality
- (2) To develop and enhance the quality of "human resources who create or manage IP"
- (3) To enhance public awareness of IP

WIPO Regional Workshop on Effective Management of Intellectual Property Academies: Challenges and Responses, Jakarta, Feb. 2 to 4, 2010 "Comprehensive Strategy for the Development of Human Resources Related to Intellectual Property" (2006) #9



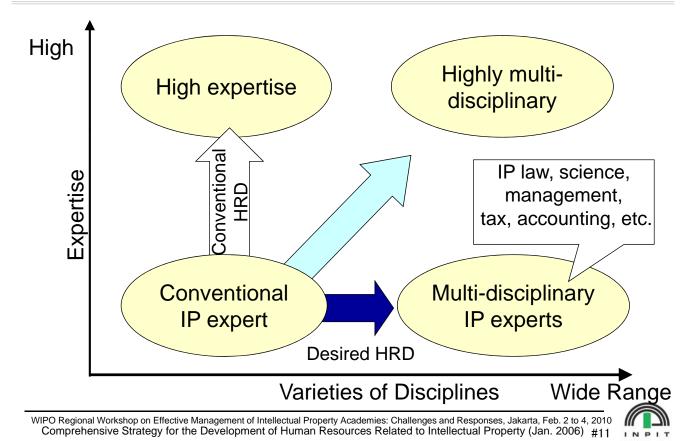
#### **Desired IP Human Resources**

Desired IP human resources are:

- (1) those who can work globally,
- (2) those who major in an advanced technology,
- (3) those who are *multi-disciplinary*,
- (4) those who are managers with knowledge of IP strategy, or
- (5) those who assist SMEs, etc. in utilizing IP



#### Multi-disciplinary IP Human Resources



#### Major Business of INPIT

#### **INPIT**

#### **Human Resources Development**

#### Training of IP-related Personnel

- JPO officials
- (ii) Non-JPO personnel

#### Raising IP Awareness

- (i) Standard textbooks
- (ii) Contests



(i) University IP Advisors, etc.



IP Information (IPDL, etc.), Licensing, etc.



#### **JPO**

Knowledge & **Expertise** in the following areas:

- >Patent exam.
- >HRD
- >Int. affairs
- >ICT, etc.







#### Features of INPIT Training

- (1) Concentrating Area(Objectives of INPIT Training)
- (2) Target Groups
- (3) Implementation
- (4) Evaluation
- (5) Examples
  - > Training Programs, IP Awareness

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#### Concentrating Area

#### **INPIT** conducts:

- 1. Training for JPO officials and
- 2. Development of Human Resources:
  - (1) by providing the knowledge/expertise of JPO
  - (2) by spreading and enlightening IP system

INPIT (Public Sector) Training Institutes in the Private Sector



#### Target Groups of INPIT Training

# IP-related personnel

#### **IP Experts**

- > JPO officials (Patent examiners, etc.)
- > Searchers in registered search organizations
- > Central/local government officials
- > Patent agents
- > IP staff/searchers of companies

#### **IP Creators/Managers**

- > Researchers in companies, universities, etc.
- > Managers of SMEs (Small and Medium-sized Enterprises)

#### **People in the Outskirts**

> Students and teachers (from elementary schools to universities)

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#### Implementation of Training Programs

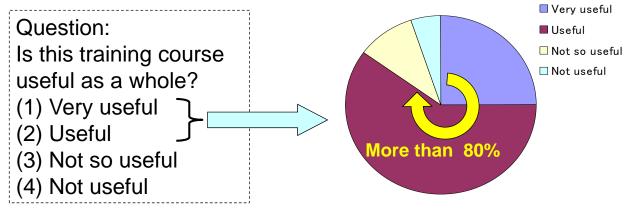
- 1. Lectures by teachers/instructors
- e-Learning through Internet or mobile terminals
- 3. Distribution of Materials for HRD
- 4. Contests/Competition
- 5. Other (Seminar, symposium, etc.)



#### **Evaluation (Customer Satisfaction)**

INPIT Objective: More than 80% of the participants in each training course indicate that the training course was *useful* or *very useful* in a questionnaire administered at the end of the training course.

The Mid-term Plan of INPIT - 2006.4.1 to 2011.3.31- (Extract)



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#### [Note] Five-Level Evaluation Model (Jack J. Phillips)

**Level 1**: Reaction & Planned Action



What are participants' reactions to the program, and what do they plan to do with the material?





What skills, knowledge, or attitudes have changed and by how much?

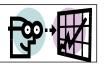


**Level 3**: Job Application



Did the participants apply what they learned on the job?

**Level 4**: Business Result



Did the on-the-job application produce measurable results?

Level 5: Return on Investment



Did the monetary value of the results exceed the cost for the program?



Manager



#### EX.1

#### Training for JPO Patent Examiners

- 1. Basic Knowledge & Expertise on Examination
  - > Laws & Regulations
  - > Technology
  - > Examination Practices
- 2. Abilities for Smooth/Efficient Examination
  - > Communication
  - > Collection & Analysis of Information
- 3. Knowledge for Globalization
  - > Languages
  - > Foreign Patent System
- 4. Management Skill



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#### Possible Training Methods

- (i) Collective Training at INPIT
- (ii) OJT (On the Job Training) in JPO > Transfer of knowledge from patent examiners to assistant examiners
- (iii) Self-Development

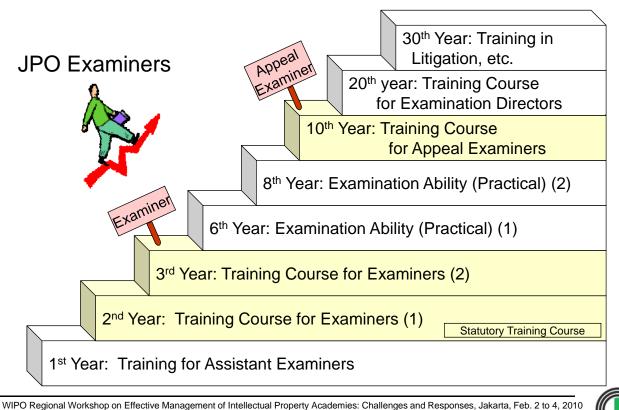


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#### Training Programs for Examiners



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#### Training Programs for Non-JPO IP Personnel

Program	Objective/Target Groups	No. (2008)
Search Expert Training	Development of Search Experts	226
Professional Searcher Training	Training for "Searchers"	282
Leading Discussions of Examination Guidelines, etc.	Training for IP Experts	127
Patent Infringement Warning Simulation	Training for SMEs and Venture Companies	133
IP Right Training	Training for IP Experts of Administrative Agency	110
Patent Search Competition	Development of IP Experts	85*
Patent/Design Contest	Raising IP-mind among Students	262/90*
Other	(Teachers, etc.)	

\* 2009



#### EX.2 "Expert Search Training (Advanced Level)"

Objectives: To share JPO examiners' knowledge & expertise of patent/design searches

<u>Target Groups</u>: IP staff of companies, searchers of patent search companies, etc.



Lectures by Patent Examiners



Search Practices using Examiner Terminals

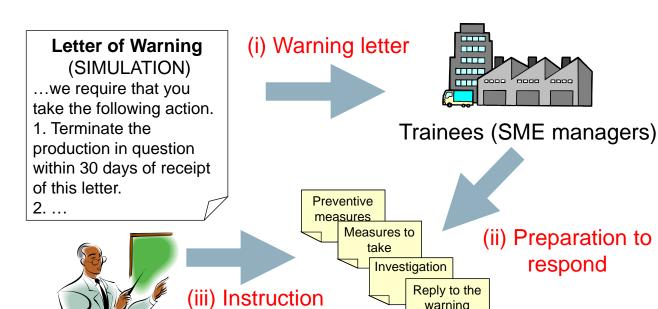
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#### **EX.3**

#### "Patent Infringement Warning Simulation"

#### Objectives: To Raise IP Awareness of SME Managers



by teachers



warning 1 letter **EX.4** 

#### "Patent Search Competition 2009"

#### Objective:

To enhance the ability of IP personnel to search patent databases and to provide an incentive for IP personnel to improve their search abilities.

#### **Target Groups**:

IP personnel involved in patent search.



Competition in Tokyo



**Awards Ceremony** 

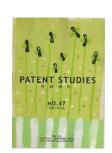
"If I have seen a little further, it is by standing on the shoulders of Giants." (Isaac Newton)

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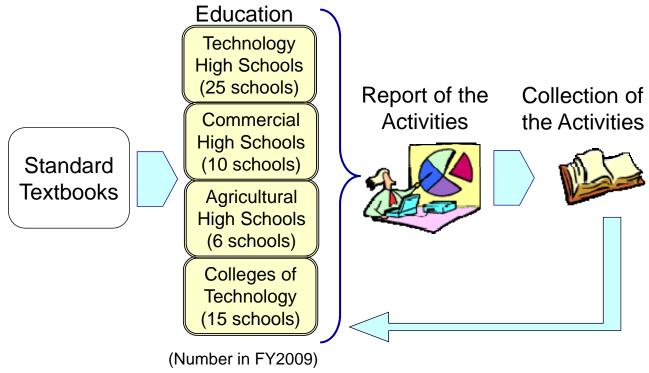
#### Raising IP Awareness

- 1. Raising IP awareness among students
  - > Distribution of standard textbooks/ supplementary materials
  - > Effective use of standard textbooks
  - > "Patent contest" for students of universities, colleges of technology, and high schools
  - > IP e-learning
- Materials for IP researchers, etc.
   "PATENT STUDIES"
   (biannual publication edited by INPIT)





### Research on Support & Promotion of IP Education - Effective Use of Standard Textbooks -



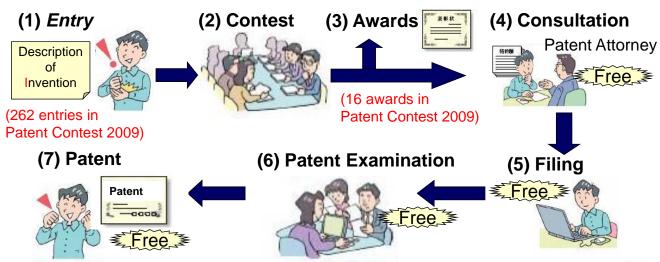
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# Patent Contest (2002~) & Design Patent Contest (2009~)

Objectives: To raise IP awareness & to promote an understanding and utilization of IP rights

<u>Target Groups</u>: Students of universities, colleges of technology, high schools



#### IP e-Learning

Target Groups: JPO staff and any users (including non-Japanese) living in Japan who enroll in the elearning system

IP e-Learning
Total of 26 courses available
(as of Jan. 2010)

IP・e Jearning

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Powered by Internal Nadiquane

Mobile e-learning
Total of 18 courses available
(as of Jan. 2010)



Five (5) courses with English captions

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# Win by Changing the Game (S. Palmisano, IBM)

A period of discontinuity is, for those with courage and vision, a period of opportunity. ... And the new leaders who emerge will win not by surviving the storm, but by changing the game.

Samuel J. Palmisano IBM Chairman, President and Chief Executive Officer

Samuel J. Palmisano SmarterCities Berlin Keynote Address June 23, 2009 "Building a Smarter Planet: City by City" http://www.ibm.com/ibm/ideasfromibm/us/smartplanet/20081106/sjp\_speech.shtml

http://www.ibm.com/ibm/sjp/10\_01\_2009.html



#### Challenges (Training Perspective)

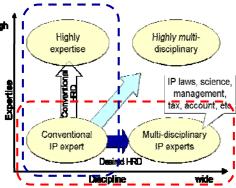
#### 1. Training for IP-related Personnel



(1)IP personnel who contribute to innovation



(2) IP personnel who work globally



#### 2. Raising IP Awareness



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#### Thank you for your kind attention

#### References

- > INPIT: http://www.inpit.go.jp/english/index.html
- > JPO: http://www.jpo.go.jp/index.htm
- > Intellectual Property Policy Headquarters: http://www.kantei.go.jp/jp/singi/titeki2/

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