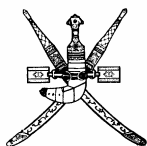


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SULTANATE OF OMAN



SULTAN QABOOS UNIVERSITY



WORLD INTELLECTUAL  
PROPERTY ORGANIZATION

## WIPO NATIONAL WORKSHOP ON LICENSING AND TRANSFER OF TECHNOLOGY

organized by  
the World Intellectual Property Organization (WIPO)

in cooperation with  
the Ministry of Commerce and Industry  
and  
the Sultan Qaboos University (SQU)

**Muscat, April 21, 2004**

### PROGRAM

*prepared by the International Bureau of WIPO*

Wednesday, April 21, 2004

8.00 – 8.15      OPENING CEREMONY

Welcome addresses by:

Representative of the Sultan Qaboos University (SQU), Sultanate of Oman

Representative of the Director General of the World Intellectual Property Organization (WIPO), Geneva, Switzerland

8.15 – 9.00      Intellectual Property: a Vehicle for Technology Transfer and Licensing

Speakers: Mr. Vladimir Yossifov, Director, Division for Infrastructure Services and Innovation Promotion, WIPO

9.00 – 9.45      Main Elements of Technology License Agreements

Speaker: Mr. Prabuddha Ganguli, Advisor, Vision-IPR, Mumbai, India

9.45 – 10.15      Coffee Break

10.15 – 11.00      Confidentiality Agreements and the Protection of Inventions and Trade Secrets

Speaker: Mr. Vladimir Yossifov

11.00 - 11.45      Commercial and Financial Features in License Agreements

Speaker: Mr. Prabuddha Ganguli

11.45 – 12.30      License Agreements from the Point of View of the Licensee and the Licensor

Speaker: Mr. Vladimir Yossifov

12.30 – 13.00      Coffee Break

- 13.00 – 13.45            Negotiating a License or Transfer of Technology Agreement  
Speaker:    Mr. Prabuddha Ganguli
- 13.45 – 14.30            Licensing Opportunities for SQU and its Employees  
Speaker:    Dr. Zaki Muscati, Director of Innovation Affairs, SQU
- 14.30 – 14.45            Closing Ceremony

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