

Results in 2015 Program Highlights 2016

Francis Gurry Director General World Intellectual Property Organization (WIPO)

Briefing for Ambassadors 11 February 2016

Agenda

- Financial Results and Outlook
- Operational Results 2015 and Program for 2016
 - Global Systems
 - Infrastructure
 - Normative Agenda
 - Policy Studies
 - Development Cooperation
- Other Selected Highlights/Challenges for 2016

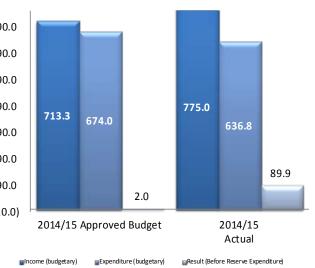


2014/15 Financial Result (PRELIMINARY)

(in millions of Swiss francs)

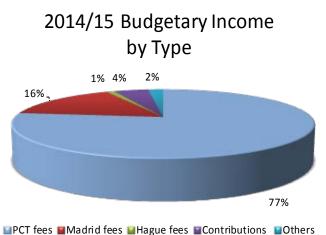
		2014/15	2014/15 Actual			Actual	
		Approved	2014	2015	Total	as % of	690
		Budget		Preliminary ¹		Budget	590
1.	Income (budgetary)	713.3	378.7	396.3	775.0	109%	
2.	Expenditure (budgetary)						490
	Personnel	447.0	208.5	208.3	416.8	93%	390
	Non-personnel	227.0	100.3	119.7	220.0	97%	
	Total, Expenditure	674.0	308.8	328.0	636.8	94%	290
3.	Result (budgetary)	39.3	69.9	68.3	138.2	352%	
4	IPSAS Adjust. to Reg Bud	(37.3)	(26.8)	(21.5)	(48.3)		190
5.	Result (Before Reserve	2.0	43.1	46.8	89.9		90
	Expenditure)						50
6.	Reserve expenditure	(35.9)	(35.2)	(5.0)	(40.2)		(10
7.	IPSAS Adjustments to Reserve expd.	24.1	29.1	1.2	30.4		
8.	OVERALL RESULT	(9.8)	37.0	43.1	80.0		

As of end December 2015

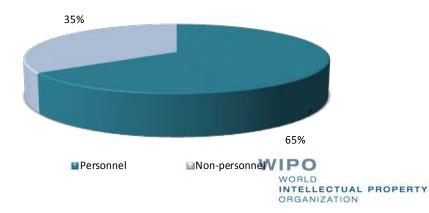


¹ 2015 actuals are as of February 2, 2016; the actual figures may change significantly before the actual closure of accounting books for 2015 planned for the coming weeks

² Actual expenditure do not include encumbrances and pre-encumbrances which amounted to 3.9 million Swiss francs. IPSAS adjustment figures are preliminary and subject to further change. IPSAS adjustments for Reserve expenditure are based on end September 2015 figures and will be updated in the coming weeks.



2014/15 Budgetary Expenditure by Category



Preliminary 2014/15 Biennial Financial Result

- The overall surplus (after IPSAS adjustments) for the 2014/15 biennium is estimated at 80 million Swiss francs
 - Preliminary figures pre-closure.
 - Range of uncertainty estimated between minus 11 to plus 4 million Swiss francs – pending finalization of IPSAS adjustments for 2014/15
- Result is primarily due to a 9 percent increase in income (62 million Swiss francs on a budgetary basis)
- Biennial surplus will contribute to achieving the increased Reserve Target from (18% to 22%) and increased liquidity of reserves, in accordance with the new Reserve Policy approved by Member States

Financial Management Challenges 2016

- Implementation of new Investment Policy
- PCT Fees Hedging and Netting
- Preparation for implementation of the new ICSC compensation package by January 1, 2017

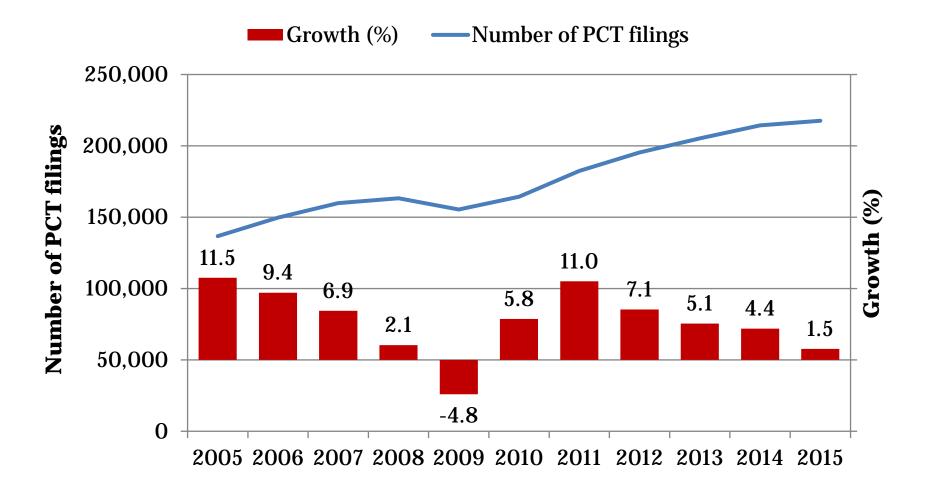


Global IP Systems

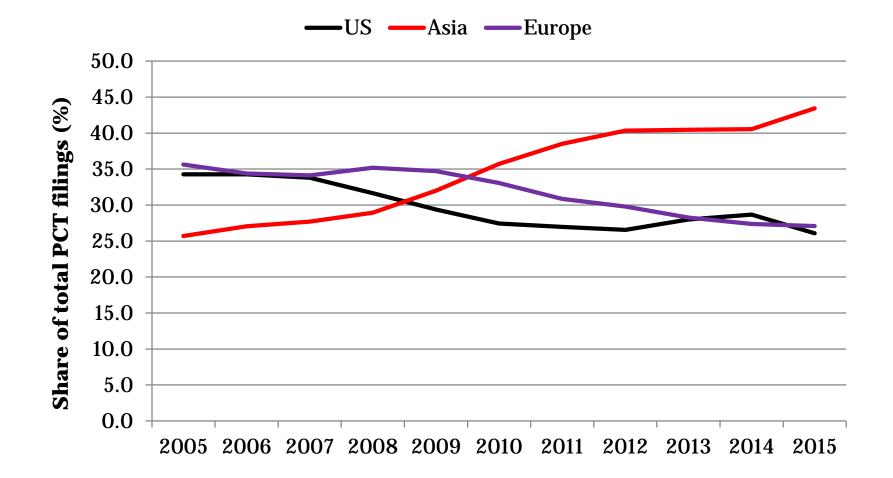
- Four global services
 - Patent Cooperation Treaty (PCT)
 - Madrid System for International Registration of Marks
 - Hague System for International Registration of Designs
 - WIPO Arbitration and Mediation Center
- 96% of revenue of Organization
- Priorities
 - Extending geographical reach and participation
 - Quality, efficiency and cost-effectiveness of service
 - Comprehensive IT environments



Trend in PCT filings

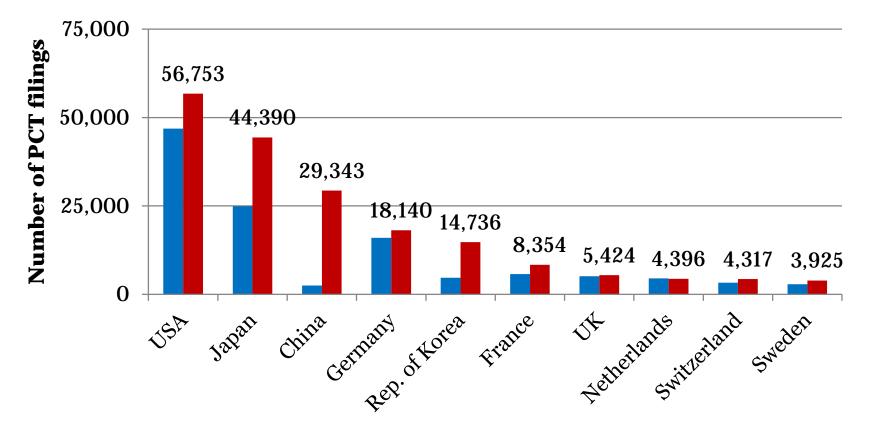


Share of PCT filings



PCT Filings by Origin – Top Origins

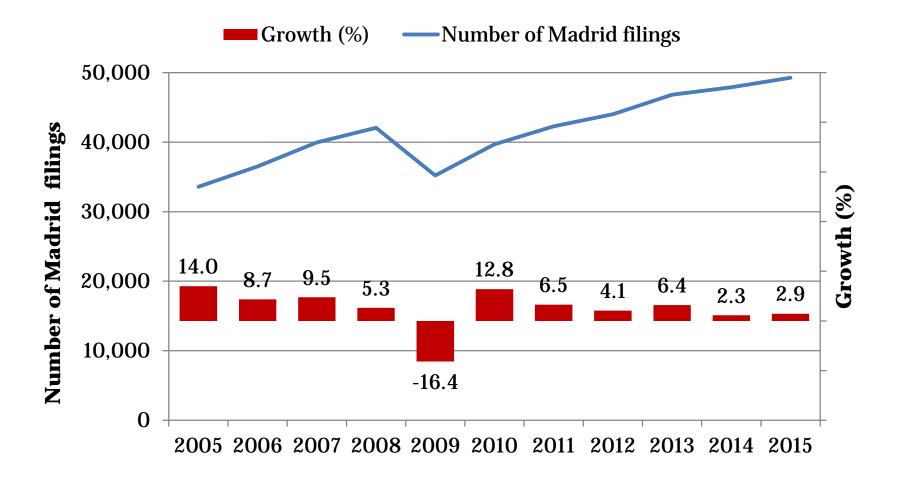
2005 2015



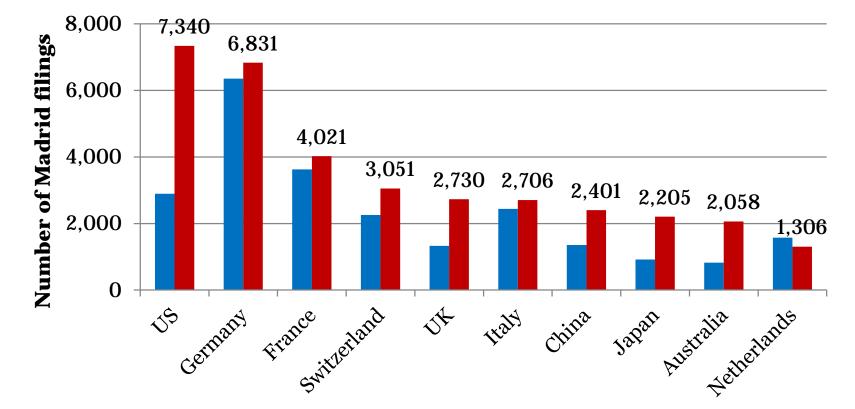
Top PCT applicants 2015

Applicant	Country	No of Apps
Huawei Technologies	China	3,898
Qualcomm	USA	2,442
ZTE	China	2,155
Samsung	Rep of Korea	1,683
Mitsubishi Electric	Japan	1,593
LM Ericsson	Sweden	1,481
LG Electronics	Rep of Korea	1,457
Sony	Japan	1,381
Philips	Netherlands	1,378
HP	USA	1,310
Siemens	Germany	1,292
Intel	USA	1,250
Robert Bosch	Germany	1,247
BOE Technology	China	1,227
Toyota	Japan	1,214

Trend in Madrid filings



Madrid Filings by Origin – Top Origins

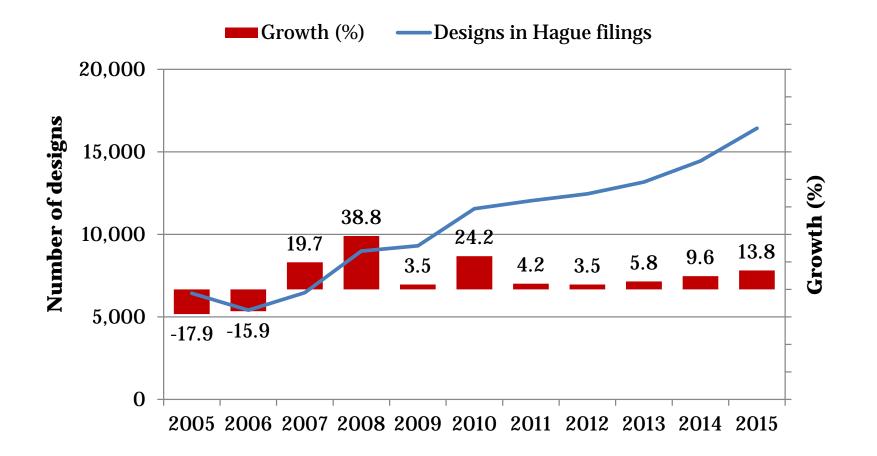


2005 2015

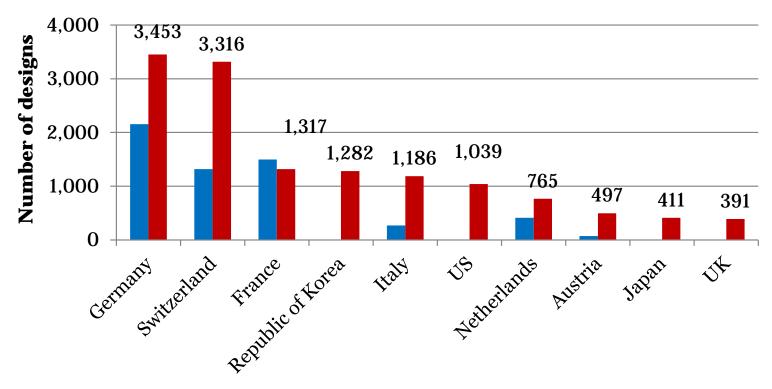
Top Madrid applicants 2015

Applicant	Country	No of Apps
Novartis	Switzerland	197
Lidl	Germany	152
L'Oréal	France	130
Philips	Netherlands	126
Richter Gedeon Nyrt	Hungary	124
Boehringer Ingelheim Pharma	Germany	90
Apple	USA	85
Daimler	Germany	83
Biofarma	France	81
Glaxo Group	United Kingdom	68
Janssen Pharmaceutica	Belgium	60
Henkel	Germany	56
Egis Gyógyszergyár	Hungary	55
World Medicine	Turkey	54
ETI Gida	Turkey	52

Trend in Hague Filings (No. of Designs)



Hague Filings – Top Origins (Designs)



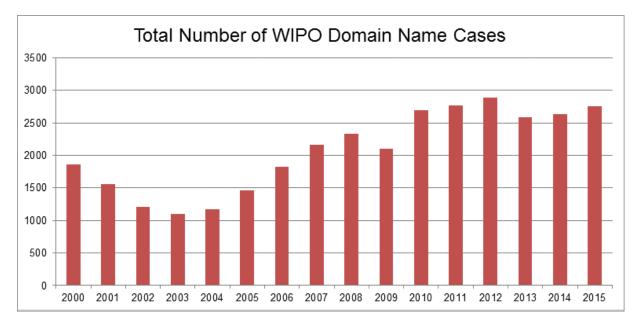
2005 2015



Top Hague Applicants 2015

Applicant	Country	No of Apps
Samsung	Rep of Korea	435
Swatch	Switzerland	150
Philips	Netherlands	77
Volkswagen	Germany	53
Procter & Gamble	USA	46
Daimler	Germany	41
Harry Winston	Switzerland	38
Flos	Italy	34
Renault	France	31
LG Electronics	Rep of Korea	28
Gillette Company	USA	26
Alfred Karcher	Germany	24
Audi	Germany	23
Valentino	Italy	22
Hyundai Motor	Rep of Korea	21

WIPO Domain Name Dispute Resolution



- 16 years WIPO UDRP: 33,000+ cases re 61,000+ names
- 2015: 2,754 cases (+4.5%), 4,364 domain names
 - Parties from 113 countries, 313 panelists, 15 languages of proceedings
- Nearly 1,000 new gTLDs, out of 1,400 ICANN-approved gTLDs (including some 100 using internationalized scripts)
- 71 ccTLDs designating WIPO dispute service

Global Databases

- Patentscope
 - 51 million documents (PCT, ARIPO, EAPO, EPO and 40 national patent collections)
 - multilingual tool (14 languages) and WIPO machine translation software (14 language pairs)
 - the most visited WIPO web site with 27,000 visitors per day
- Global Brands Database
 - 25 million records (Madrid, Lisbon, emblems, one regional office and 25 national TM collections) with a
 - unique image-search tool
- Global Designs Database
 - 1.5 million records (Hague, 5 national designs collections)

Patented July 26, 1932

1,868,548

UNITED STATES PATENT OFFICE

JOSEPH C. TURNER, OF OKLAHOMA CITY, OKLAHOMA

ROLLER SKATE

Application filed March 6, 1931. Serial No. 520,605.

My invention relates to improvements view of the rollers and housing; Fig. 3 is a in roller skates having ice skate action.

with the second state of the second of the fine b = 0 for f_{12} . It durable and reliable; which consists of but Like characters of reference defew sturdy parts, is easily operated, cannot like parts in all of the figures.

- curved surface formed of rollers in tandem not restrictive, analogous to the runner or blade of the rocker In my improved roller skate, it will be evi-
- tact with the floor at any one instant, thus face in contact with the floor at any one in-

floor when the skate is held in a certain posi- tion. tion and also provide a means for turning or My front roller, or wheel, is fitted with an spinning on the state without moving for adjustable brake. The most important use so ward or backward; to provide a roller skate of this feature is in skating backwards. 85 analogous to an ice skate which will permit When going in this direction, especially when the skater to take sharp corners at daring skating on one foot, the common tendency is angles, which will glide smoothly and easily for the skate to get ahead of the point of bal-

more fully appear, my invention consists in which most ice skates are provided, will en-

one-sheet drawing, of which, Figure 1 is a side elevational view show- the floor.

50 ing a fragment of the shoe; Fig. 2 is a bottom The tip, point or pivot which is provided at 100

rear elevational view showing a fragment of The principal objects of my invention are the heel; Fig. 4 is a perspective view brake to provide a device of this character which is lever and brake roller housing; Fig. 5 is a s new, novel, practical, useful and of evident section on the line 5-5 of Fig. 1 and Fig. 6 as

Like characters of reference designate

It is understood that various changes in 10 purposes for which it is intended to provide the foru, proportion, size, shape, weight and co a roller skate having a U-shaped housing for other details of construction, within the a plurality of rollers arranged in tandem or scope of my invention may be resorted to single file, said housing being rocker or bow-shaped so that only two of said rollers may principle of my invention and without sac-is be in contact with the floor at one time; to rificing any of the advantages thereof, and es provide a device in which the weight of the it is further understood that the drawing skater is supported on a single, narrow, is to be interpreted as being illustrative and

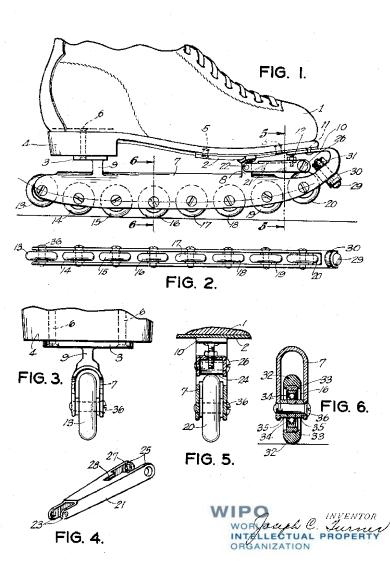
20 type of ice skate; a device in which only a dent that the weight of the skater is supported 70 short section of said curved surface is in con- by a short section of the rocker or curved surpermitting the skater to change his direction stant, and that this arrangement allows the and make sharp turns by merely leaning the said skater to change his direction or make and make sharp turns by merely learning the said skater to change his direction or make 25 skate; to provide an adjustable brake for the sharp turns, by merely learning the skate. 75 front roller which is of especial use when This is impossible with the present four wheel skating backward as well as for bringing the type of roller skate, as there is no so-called skater to a stop when going forward; to fifth wheel means of guiding the skate, so provide a tip or point at the extreme front that any appreciable change in direction can so end of the skate to serve the double purpose of be made only by picking the skate up from so causing frictional action by contact with the the floor and setting it down in the new direc-

over the floor, which will permit racing ance of the body. The common method of 40 speed, stunting and fancy skating not now overcoming this tendency when skating on ice 20 possible with the present four wheel skate. skates is to raise up on the point or toe of the With these and other objects in view as will skate so that the teeth or the notches, with the construction, novel features, and combi-gage in the ice and retard the motion of the as nation of parts hereinafter more fully deskater. This same effect can be had on my scribed, pointed out in the claims hereto ap- improved roller skate by raising up on the toe pended, and illustrated in the accompanying of the skate until the wheel or roller which is fitted with the brake comes in contact with



J. C. TURNER ROLLER SKATE

Filed March 6, 1931



Inter-Office Platforms

- Digital Access Service (DAS)
 - Secure exchange of priority documents between IP Offices
 - Meets the requirements of the Paris Convention for certification in a digital environment
 - In service since 2009
 - 11 participating Offices
- Centralized Access to Search and Examination (WIPO CASE)
 - Secure exchange of search and examination information to facilitate work sharing
 - Examiners from participating patent Offices can search and access the dossier information of other Offices
 - In service since 2011
 - 21 participating Offices, including 10 providing Offices

Platforms for Development

- Industrial Property Administration System (IPAS)
 - Systems to support the business operations of IP Offices filing, administration, examination, registration, publication/dissemination of IP information
 - WIPO free of charge software, supplemented by free services of digitization, data capture, quality improvement, workflow optimization
 - In use in 75 IP Offices in all regions
- WIPO Connect
 - System to support the business operations of Collective Management Organizations (CMOs)
 - Pilot CMOs to start using the system in 2016
 - Initially focusing on management of music copyright, with extending to performers' rights and audiovisual copyright in 2017



Platforms for Development (2)

- Technology and Innovation Support Centers (TISCs)
 - Over 350 in 50 national networks in developing and least-developed countries
- Public-Private Partnerships on Access to Information and Knowledge
 - ARDI part of UN partnership "Research4Life" with free/affordable access to 25,000 science and technology books/journals
 - ASPI free/affordable access to six commercial patent databases



Accessible Books Consortium

- Consortium between publishers and authors, libraries, blind associations
- Functions
 - International (Accessible Format) Book Exchange
 - 58,000 loans of books in accessible formats to individuals
 - 4,208 files downloaded by 15 Authorized Entities (AEs), resulting in savings to AEs of approximately USD 8.4 million
 - Inclusive Publishing
 - Signature of the ABC Charter for Accessible Publishing by twelve publishers
 - Completed first draft of guidelines for NGOs, publishers and self-publishing authors
 - Capacity Building
 - Continuation of capacity building projects in Bangladesh, India, Nepal and Sri Lanka

WIPO

RGANIZATION

ELLECTUAL PROPERTY

Video on Indian capacity-building program

Normative Program

• 2015

- Revision of the Lisbon Agreement
 - 2015 Assemblies decisions
- Assemblies decision on DLT
- IGC Mandate
- 2016
 - DLT
 - IGC
 - SCCR



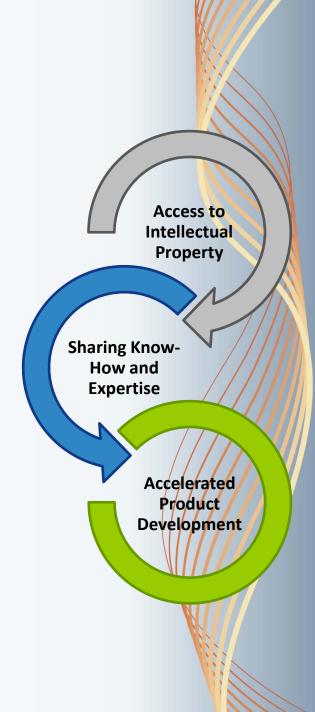
WIPO Re:Search

Global initiative established to encourage and facilitate the sharing of intellectual property assets to advance **drug**, **vaccine**, and **diagnostic** development for **malaria**, **tuberculosis**, and **neglected tropical diseases** (NTDs)

103 members

99 agreements/collaborations plus capacity building





WIPO Re:Search Collaborations

Collaboration Map

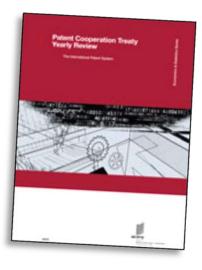


WORLD INTELLECTUAL PROPERTY ORGANIZATION

See BIO Ventures for Global Health 2015 BVGH Partnership Hub Report

Statistical Reports

- World Intellectual Property Indicators
 - Published each December for preceding year
 - Reports on IP filings worldwide
- Annual Reports on PCT, Madrid and the Hague Systems
 - Published each April for preceding year



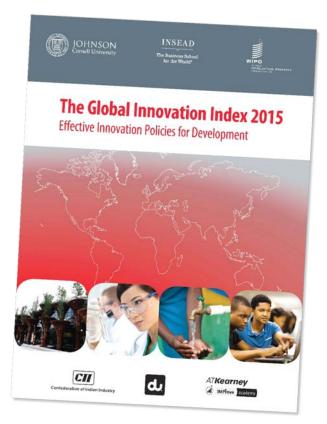






Global Innovation Index

- Published each year in cooperation with INSEAD and Cornell University
- Provides benchmarks for innovation capacity and best practices
- Impact in 2015:
 - Extensive media coverage, including BBC, The Economist, China People's Daily, Times of India, CNBC Africa
 - GII-related tweets seen 316,000 times
- Numerous governments in developed and developing economies employ GII in innovation policy design



WIPO

NTELLECTUAL PROPERTY

ORGANIZATION

World Intellectual Property Report

- Published every two years on specific themes
 - 2011: The Changing Face of Innovation
 - 2013: Brands: Reputation and Image in the Global Marketplace
 - 2015: Breakthrough Innovation and Economic Growth
- Over 200 press articles worldwide in the week following report launch
- WIPR-related tweets seen 130,000 times
- Beyond media impact, Reports contribute to evidence-based policymaking



Capacity Building and Development Cooperation

- 21% of expenditure of Organization
 - National Strategies
 - Regulatory Framework
 - Technical Infrastructure
 - Capacity-Building
 - LDCs and Appropriate Technology
- Second African Ministerial Conference, Dakar 2015
 - Declaration adopted by Summit of Heads of State and Government of African Union
- 2016
 - Conference on Development and Intellectual Property, April
 - Independent Review of Implementation of Development Agenda Recommendations

Other Selected Highlights/Challenges in 2016

- 1. Managing volatility
- 2. Entry into force of Marrakesh Treaty
 - 14 of 20 required accessions
- 3. External Offices
 - February 29 deadline
- 4. Global Digital Content Marketplace Conference
 - April 20 to 22
- 5. Progress on the Normative Agenda
- 6. Governance Proposals
- 7. Geographical Representation in the Secretariat
- 8. Sustainable Development Goals
- 9. World IP Day
 - April 26
 - Digital Creativity: Reimagining Culture





349 World IP Day events reported in **105 countries** around the world in 2015

World IP Day Facebook fan base ... a variety of countries and regions

