ANNEX I

Allocation of Income and Budget by Union in 2008/09:
A Proposal for a Revised Methodology

I. INTRODUCTION – THE NEED FOR CHANGE

As highlighted in document WO/PBC/11/5, it was considered that the mechanical application of the methodology (as presented in the Program and Budget for 2006/07 (Publication No. 360E/PB0607)), which was approved in the context of the approval of the 2002/03 Program and Budget, may result in inaccuracies for the indicative calculation of results by Union. Accordingly, a number of changes were already proposed in the Revised Budget for 2006/07 in order to reflect more objectively and transparently the principles underlying the applied methodology. However, these changes are not considered sufficiently far-reaching to ensure an appropriate, consistent and accurate interpretation of Member States' intentions in requiring the presentation of (i) the budget of the Organization by Program and Union or (ii) the presentation of the Organization's financial results (in the financial accounts) by Union

Under the current Financial Regulations (Regulation 3.1), the proposed Program and Budget is required to show "the estimated income and expenditure in a consolidated form for WIPO, as well as separately for each Union". The presentation of the budgeted expenditures and financial results by Union serves two purposes.

- to provide Member States with a clear and transparent overview of the expenditures which are proposed to be financed with assessed contributions vs. those to be financed with revenues generated by the Organization's business-oriented activities, as well as to indicate the level of (i) the direct costs of respective Unions and (ii) the share of the same from the growing level of indirect expenses. This also serves to provide indicative estimates of what financial results each of the Unions are expected to generate over the next financial period. This provides Member States with the information and the ability to assess what activities and Programs they wish to see the Organization support with its income.
- To provide Member States with an accurate set of financial accounts at the end of the financial period, which allows a clear determination of results by Union, for purposes of (a) determining what amount, if any, is to be distributed back to them under the Madrid Union, (b) what, if any, action they wish to take in respect of any reserves accumulated beyond the levels established as targets for the Unions which have these, and (c) what liabilities, if any, they may have in respect of any of the Unions for which income may not have reached its level of expenditures, or for which reserves are below those required to cover their existing needs.

The methodology, as approved within the context of the approval of the 2002-2003 Program and Budget, addressed neither of the above-described purposes fully. While the adjustment to the methodology proposed under the Revised Budget for 2006/07 (document WO/PBC/11/5) attempts to address some of the shortcomings of the previously applied methodology, it does not do so fully and, therefore, further adjustment is proposed for consideration by Member States. It is highlighted that these adjustments are proposed in relation to the methodology for the allocation of proposed budgeted expenditures only. Member States are invited to consider the extent to which they may wish to introduce adjustments to the method by which the financial accounts of the Organization and the Unions allocate common expenses to each Union.

II. THE REVISED METHODOLOGY - PRINCIPLES

The key principle behind this methodology is to:

reflect the allocation of projected income by Union more accurately, and

reflect the allocation of budgeted expenditure, as either *direct Union expenditure* or *indirect Union expenditure*.

Direct Union expenditure is allocated on the basis of the specific activities each Union is mandated to perform, together with a consistent allocation of common expenses incurred in support of these activities. Indirect Union expenditure and the related common expenses are allocated thereafter on the basis of each Union's *capacity to pay* for these.

III. THE REVISED PROPOSED METHODOLOGY – ALLOCATION OF INCOME BY UNION

Income is proposed to be allocated to Unions on the following basis:

- Estimated contributions and fee income are entirely attributed to the respective Union generating the income.
- Estimated interest income is allocated to Unions on the basis of the relative ratio of the sum of (i) the opening reserve balance for the Union and (ii) the income estimated to be earned in the current biennium for the Union to (iii) the total of the said amounts.
- Estimated income from publications is allocated by Union on the basis of their respective shares of publication income in the previous biennium (in accordance with updated estimates contained in the revised budget proposal for the same).
- Specific elements of other income, where the source of income is clearly attributable to one specific Union, are allocated to that Union, and the balance is allocated to the Unions on an equal share basis.

IV. THE REVISED PROPOSED METHODOLOGY – ALLOCATION OF EXPENDITURE BY UNION

Expenditure. In accordance with WIPO's program budgeting principles, the budget is built up on the basis of the sum of the budgets proposed by Program. These program budgets are subsequently allocated to the Unions to provide indicative estimates of expenditures by Union under the following methodologies and groupings.

- 1. *UNION DIRECT EXPENSES*, constituting of expenses incurred under Union specific activities and the attributable share of related administrative and other budgeted expenses.
 - 1.1. Union specific activities: The following Program activities and budgeted expenditures are considered under this heading. Where expenditures of a program are only partly allocated to a Union, the basis for allocation is the respective Union's share of the total income of the Unions which share this expense. Where the allocation of a Program is to a single Union, the full cost of that Program is allocated to that Union.
 - 1.1.1. Contribution-financed Unions: Programs 4, 9, 12 (partly), 13 (partly), 14, and 15.
 - 1.1.2. PCT Union: Programs 12 (partly), 16, 17, and 19.
 - 1.1.3. Madrid Union: Programs 13 (partly), 18 (partly), and 20 (partly).
 - 1.1.4. Hague Union: Programs 13 (partly), 18 (partly), and 20 (partly).
 - 1.1.5. Lisbon Union: Programs 13 (partly), and 18 (partly).
 - 1.2. Union Direct Administrative Expenses: A share of all programs under Strategic Goal Five (Programs 22 to 32) and "Unallocated" is considered to belong under this category. The allocation of budgeted expenditures is determined in a two-step process. In the first step, the total share of direct administrative costs for all Unions is determined on the basis of the total headcount of the direct union-related programs relative to the total headcount of all programs other than those under Strategic Goal Five. As a second step, this Union Direct administrative expense was allocated to the respective Unions on the basis of the relative share of each Union's headcount to the total headcount of direct union-related programs.

- 2. UNION INDIRECT EXPENSES, constituting each Union's allocated share of budgeted expenses for Programs not directly related to the activities of the respective Union, together with the share of related administrative and other budgeted expenses.
 - 2.1. Indirect Union expenses: The following Program activities and budgeted expenditures are considered under this heading: Programs 1, 2, 3, 5, 6, 7, 8, 10, 11, and 21. The share of budgeted expenditures from each of these is allocated to Unions on the basis of their respective capacity to pay. This is calculated as the difference between (i) the respective Union's projected available resources (reserves plus income earned in the biennium) and (ii) the Union's other allocated expenses and minimum reserve requirements ("reserve target floor"). The reserve target floor's calculation is based on the reserve requirements of the prior biennium's expenditures.
 - 2.2. Indirect Administrative Expenses: These relate to budgeted expenditures under Programs 22 to 32 which have not been allocated to Direct Union expenses, as well as the amount budgeted under "Unallocated" in the proposed budget. The allocation of these budgeted expenditures is done on the basis of their respective capacity to pay.
- 3. Other Changes Proposed relate to (i) the treatment of the Arbitration and Mediation Center as a Program only (previously included similar to Unions under the "Other" category in Union budget tables), (ii) the distribution of the accumulated negative reserve under the Arbitration and Mediation Center to Unions on the basis of each Union's relative share of the overall reserves accounted for the Organization, and (iii) the treatment of UPOV income simply as part of miscellaneous income for the Organization (previously included as income only under the "Other" category in Union budget tables).

In accordance with the above methodology, tables indicating the following are presented below.

- Annex I/1. Financial Overview by Union
- > Annex I/2. Income by Union
- Annex I/3. Proposed Budget by Program and Union
- Annex I/4. Proposed Budget by Expenditure Group and Union

Annex I/1. 2008/09 Financial Overview by Union (in thousands of Swiss francs)

| | CF Unio | CF Unions | | on | Madrid U | nion | Hague I | Union | Lisbon Ur | nion | Total | |
|---------------------|---------|-----------|---------|------|----------|------|---------|-------|-----------|------|---------|------|
| | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % |
| | | | | | | | | | | | | |
| RWCF Adj., End 2007 | 22,271 | | 110,954 | | 25,776 | | 846 | | 76 | | 159,922 | |
| 2008/09 Income | 37,714 | | 498,940 | | 100,166 | | 8,615 | | 1,346 | | 646,781 | |
| 2008/09 Expenditure | 37,195 | | 482,364 | | 100,873 | | 8,431 | | 1,356 | | 630,219 | |
| Surplus/Deficit | 519 | | 16,576 | | -707 | | 184 | | -10 | | 16,562 | |
| RWCF, End 2009 | 22,789 | | 127,530 | | 25,069 | | 1,029 | | 66 | | 176,484 | |
| RWCF, Target | 18,598 | 50.0 | 72,355 | 15.0 | 25,218 | 25.0 | 1,265 | 15.0 | - | n/a | 117,435 | 18.6 |
| Balance | 4,192 | | 55,176 | | -149 | | -236 | | 66 | | 59,049 | |

^{*}Reserves and Working Capital Funds (RWCF)

Annex I/2. 2008/09 Income by Union (in thousands of Swiss francs)

| | CF Unions | | PCT Union | | Madrid U | Jnion | Hague | Union | Lisbon U | Jnion | Tota | ıl |
|---------------|-----------|-------|-----------|-------|----------|-------|--------|-------|----------|-------|---------|-------|
| | Amount | % of | Amount | % of | Amount | % of | Amount | % of | Amount | % of | Amount | % of |
| | | union | | total | | total | | total | | total | | total |
| Contributions | 34,825 | 92.3 | - | - | - | - | - | - | - | - | 34,825 | 5.4 |
| Fees | - | - | 484,990 | 97.2 | 94,000 | 93.8 | 7,056 | 81.9 | 10 | 0.7 | 586,056 | 90.6 |
| Interest | 1,209 | 3.2 | 12,296 | 2.5 | 2,539 | 2.5 | 191 | 2.2 | 29 | 2.1 | 16,264 | 2.5 |
| Publications | 373 | 1.0 | 347 | 0.1 | 1,820 | 1.8 | 61 | 0.7 | - | - | 2,600 | 0.4 |
| Other Income | 1,307 | 3.5 | 1,307 | 0.3 | 1,807 | 1.8 | 1,307 | 15.2 | 1,307 | 97.1 | 7,036 | 1.1 |
| TOTAL | 37,714 | 100.0 | 498,940 | 100.0 | 100,166 | 100.0 | 8,615 | 100.0 | 1,346 | 100.0 | 646,781 | 100.0 |

Annex I/3

2008/09 Budget by Program and Union (in thousands of Swiss francs)

| | Contribu | tion-fina | anced | PC. | T Union | ı | Madr | id Unior | 1 | Нас | gue Unio | n | Lis | bon Uni | on | - | Γotal | |
|--|----------|-----------|------------|---------|-----------|---------------|---------|-----------|------------|--------|--------------|------------|--------|--------------|---------------|---------|--------------|------------|
| | Amount | % of prog | % of union | Amount | % of prog | % of union | Amount | % of prog | % of union | Amount | % of prog | % of union | Amount | % of prog | % of union | Amount | % of prog | % of union |
| 1 Public Outreach and Communication | 851 | 6.7 | 2.3 | 10,969 | 87.0 | 2.3 | 734 | 5.8 | 0.7 | 46 | 0.4 | 0.5 | 12 | 0.1 | 0.9 | 12,611 | 100.0 | 2.0 |
| 2 External Coordination | 757 | 6.7 | 2.0 | 9,755 | 87.0 | 2.0 | 653 | 5.8 | 0.6 | 41 | 0.4 | 0.5 | 10 | 0.1 | 0.8 | 11,215 | 100.0 | 1.8 |
| 3 Strategic Use of IP for Development | 1,388 | 6.7 | 3.7 | 17,901 | 87.0 | 3.7 | 1,198 | 5.8 | 1.2 | 75 | 0.4 | 0.9 | 19 | 0.1 | 1.4 | 20,581 | 100.0 | 3.3 |
| 4 Use of Copyright in the Digital Environment | 2,150 | 100.0 | 5.8 | - | - | - | - | - | - | - | - | - | - | - | - | 2,150 | 100.0 | 0.3 |
| 5 Life Sciences | 46 | 6.7 | 0.1 | 591 | 87.0 | 0.1 | 40 | 5.8 | 0.0 | 2 | 0.4 | 0.0 | 1 | 0.1 | 0.0 | 680 | 100.0 | 0.1 |
| 6 Africa, Arab, Asia and the Pacific, Latin America and the Caribbean Countries, Least Developed Countries | 2,676 | 6.7 | 7.2 | 34,501 | 87.0 | 7.2 | 2,309 | 5.8 | 2.3 | 145 | 0.4 | 1.7 | 36 | 0.1 | 2.7 | 39,666 | 100.0 | 6.3 |
| 7 Certain Countries in Europe and Asia | 367 | 6.7 | 1.0 | 4,735 | 87.0 | 1.0 | 317 | 5.8 | 0.3 | 20 | 0.4 | 0.2 | 5 | 0.1 | 0.4 | 5,444 | 100.0 | 0.9 |
| 8 Business Modernization of IP Institutions | 323 | 6.7 | 0.9 | 4,171 | 87.0 | 0.9 | 279 | 5.8 | 0.3 | 17 | 0.4 | 0.2 | 4 | 0.1 | 0.3 | 4,795 | 100.0 | 0.8 |
| 9 Collective Management of Copyright and Related Rights | 1,736 | 100.0 | 4.7 | - | - | - | - | - | - | - | - | - | - | - | • | 1,736 | 100.0 | 0.3 |
| 10 IPR Enforcement | 224 | 6.7 | 0.6 | 2,888 | 87.0 | 0.6 | 193 | 5.8 | 0.2 | 12 | 0.4 | 0.1 | 3 | 0.1 | 0.2 | 3,321 | 100.0 | 0.5 |
| 11 The WIPO Worldwide Academy | 1,041 | 6.7 | 2.8 | 13,418 | 87.0 | 2.8 | 898 | 5.8 | 0.9 | 56 | 0.4 | 0.7 | 14 | 0.1 | 1.0 | 15,426 | 100.0 | 2.4 |
| 12 Law of Patents | 216 | 7.0 | 0.6 | 2,863 | 93.0 | 0.6 | - | - | - | - | - | - | - | - | - | 3,079 | 100.0 | 0.5 |
| 13 Law of Trademarks, Industrial Designs and | 990 | 25.5 | 2.7 | - | - | - | 2,630 | 67.8 | 2.6 | 226 | 5.8 | 2.7 | 35 | 0.9 | 2.6 | 3,882 | 100.0 | 0.6 |
| 14 Law of Copyright and Related Rights | 6,002 | 100.0 | 16.1 | - | - | - | - | - | - | - | - | - | - | - | - | 6,002 | 100.0 | 1.0 |
| 15 Traditional Knowledge, Traditional Cultural Expressions and Genetic Resources | 6,052 | 100.0 | 16.3 | - | - | - | - | - | - | - | - | - | - | - | - | 6,052 | 100.0 | 1.0 |
| 16 The PCT System | - | - | - | 182,498 | 100.0 | 37.8 | - | - | - | - | - | - | - | - | - | 182,498 | 100.0 | 29.0 |
| 17 Associated Patent Services | - | - | - | 3,533 | 100.0 | 0.7 | - | - | - | - | - | - | - | - | - | 3,533 | 100.0 | 0.6 |
| 18 Madrid, The Hague and Lisbon Registration | - | - | - | - | - | - | 52,268 | 91.0 | 51.8 | 4,495 | 7.8 | 53.3 | 702 | 1.2 | 51.8 | 57,466 | 100.0 | 9.1 |
| 19 Patent Classification and WIPO IP Standards | - | - | - | 7,257 | 100.0 | 1.5 | - | - | - | - | - | - | - | - | - | 7,257 | 100.0 | 1.2 |
| 20 International Classifications in the Field of Trademarks and Industrial Designs | - | - | - | - | - | - | 1,106 | 92.1 | 1.1 | 95 | 7.9 | 1.1 | - | - | | 1,201 | 100.0 | 0.2 |
| 21 Arbitration and Mediation Services and Domain Names Policies and Procedures | 542 | 6.7 | 1.5 | 6,989 | 87.0 | 1.4 | 468 | 5.8 | 0.5 | 29 | 0.4 | 0.3 | 7 | 0.1 | 0.5 | 8,036 | 100.0 | 1.3 |
| 22 Direction and Executive Management | 713 | 5.1 | 1.9 | 10,868 | 77.2 | 2.3 | 2,277 | 16.2 | 2.3 | 191 | 1.4 | 2.3 | 30 | 0.2 | 2.2 | 14,081 | 100.0 | 2.2 |
| 23 Resource Management and Control | 260 | 5.1 | 0.7 | 3,955 | 77.2 | 0.8 | 829 | 16.2 | 0.8 | 70 | 1.4 | 0.8 | 11 | 0.2 | 0.8 | 5,124 | 100.0 | 0.8 |
| 24 Internal Oversight | 173 | 5.1 | 0.5 | 2,641 | 77.2 | 0.5 | 553 | 16.2 | 0.5 | 46 | 1.4 | 0.6 | 7 | 0.2 | 0.5 | 3,422 | 100.0 | 0.5 |
| 25 Human Resources Management | 976 | 5.1 | 2.6 | 14,871 | 77.2 | 3.1 | 3,116 | 16.2 | 3.1 | 262 | 1.4 | 3.1 | 42 | 0.2 | 3.1 | 19,267 | 100.0 | 3.1 |
| 26 Financial Operations | 615 | 5.1 | 1.7 | 9,368 | 77.2 | 1.9 | 1,963 | 16.2 | 1.9 | 165 | 1.4 | 2.0 | 26 | 0.2 | 1.9 | 12,138 | 100.0 | 1.9 |
| 27 Information Technology | 2,328 | 5.1 | 6.3 | 35,462 | 77.2 | 7.4 | 7,431 | 16.2 | 7.4 | 624 | 1.4 | 7.4 | 100 | 0.2 | 7.3 | 45,945 | 100.0 | 7.3 |
| 28 Conference, Language, Printing and Archives | 2,221 | 5.1 | 6.0 | 33,833 | 77.2 | 7.0 | 7,090 | 16.2 | 7.0 | 595 | 1.4 | 7.1 | 95 | 0.2 | 7.0 | 43,834 | 100.0 | 7.0 |
| 29 Premises Management | 2,405 | 5.1 | 6.5 | 36,632 | 77.2 | 7.6 | 7,677 | 16.2 | 7.6 | 644 | 1.4 | 7.6 | 103 | 0.2 | 7.6 | 47,461 | 100.0 | 7.5 |
| 30 Travel and Procurement | 560 | 5.1 | 1.5 | 8,537 | 77.2 | 1.8 | 1,789 | 16.2 | 1.8 | 150 | 1.4 | 1.8 | 24 | 0.2 | 1.8 | 11,061 | 100 | - |
| 31 The New Construction | 341 | 5.1 | 0.9 | 5,202 | 77.2 | 1.1 | 1,090 | 16.2 | 1.1 | 91 | 1.4 | 1.1 | 15 | 0.2 | 1.1 | 6,739 | 100.0 | 1.1 |
| 32 Security | 559 | 5.1 | 1.5 | 8,519 | 77.2 | 1.8 | 1,785 | 16.2 | 1.8 | 150 | 1.4 | 1.8 | 24 | 0.2 | 1.8 | 11,037 | 100 | |
| Total | 36,512 | 5.9 | 98.2 | 471,959 | 76.5 | 97.8 | 98,693 | 16.0 | 97.8 | 8,248 | 1.3 | 97.8 | 1,326 | 0.2 | 97.8 | 616,738 | 100.0 | 97.9 |
| Unallocated | 683 | 5.1 | 1.8 | 10,405 | 77.2 | 2.2 | 2,181 | 16.2 | 2.2 | 183 | 1.4 | 2.2 | 29 | 0.2 | 2.2 | 13,481 | 100.0 | 2.1 |
| TOTAL | 37,195 | 5.9 | 100.0 | 482,364 | 76.5 | 100.0 | 100,873 | 16.0 | 100.0 | 8,431 | 1.3 | 100.0 | 1,356 | 0.2 | 100.0 | 630,219 | 100.0 | 100.0 |

Annex I/4 2008/09 Budget by Expenditure Grouping and Union (in thousands of Swiss francs)

| | CF Unio | ns | PCT Uni | on | Madrid U | nion | Hague U | Inion | Lisbon Ur | nion | Total | |
|------------------------------|---------|------|---------|------|----------|------|---------|-------|-----------|------|---------|------|
| | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % | Amount | % |
| RWCF* Adj., End 2007 | 22,271 | | 110,954 | | 25,776 | | 846 | | 76 | | 159,922 | |
| 2008/09 Income | 37,714 | | 498,940 | | 100,166 | | 8,615 | | 1,346 | | 646,781 | |
| 2008/09 Expenditure | | | | | | | | | | | | |
| Direct Union | 17,145 | | 196,151 | | 56,004 | | 4,816 | | 738 | | 274,855 | |
| Direct Admin | 7,945 | | 130,126 | | 34,425 | | 2,961 | | 453 | | 175,909 | |
| Sub-total, Direct | 25,091 | | 326,277 | | 90,429 | | 7,777 | | 1,190 | | 450,764 | |
| Indirect Union | 8,214 | | 105,918 | | 7,087 | | 444 | | 112 | | 121,776 | |
| Indirect Admin | 3,891 | | 50,169 | | 3,357 | | 210 | | 53 | | 57,679 | |
| Sub-total, Indirect | 12,105 | | 156,087 | | 10,444 | | 654 | | 165 | | 179,455 | |
| Total, Allocated Expenditure | 37,195 | | 482,364 | | 100,873 | | 8,431 | | 1,356 | | 630,219 | |
| Surplus/Deficit | 519 | | 16,576 | | -707 | | 184 | | -10 | | 16,562 | |
| RWCF, End 2009 | 22,789 | | 127,530 | | 25,069 | | 1,029 | | 66 | | 176,484 | |
| RWCF, Target | 18,598 | 50.0 | 72,355 | 15.0 | 25,218 | 25.0 | 1,265 | 15.0 | - | n/a | 117,435 | 18.6 |
| Balance | 4,192 | | 55,176 | | -149 | | -236 | | 66 | | 59,049 | |

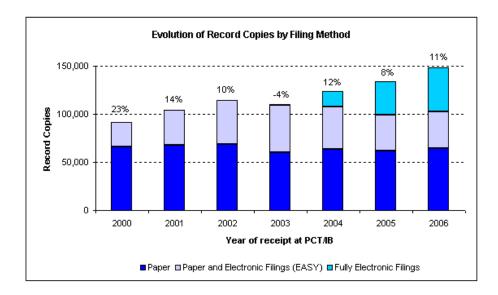
^{*}Reserves and Working Capital Funds (RWCF)

ANNEX II

INDICATORS FOR PCT OPERATIONS

Workload Indicators

- 1. While workload indicators are not, strictly speaking, performance indicators, they do provide the necessary background to understand the fundamental evolutions affecting PCT Operations.
- 2. The usage of the PCT system for international patent filing has increased rapidly since the system was established in 1978, with an average annual increase of 12.6% of international applications in the last decade. A useful indicator of the evolution of the PCT workloads at the International Bureau is the yearly number of record copies received by the PCT Operations¹.



- 3. Important changes to the structure and the working methods of PCT Operations were introduced in recent years, as well as much increased reliance on information technology and outsourcing (the latter particularly in the area of translations) to absorb this increased workload while minimizing the recruitment of additional staff.
- 4. One fundamental development driving change in PCT Operations is the increasing language diversity of filings, resulting, in particular, from increased usage of the PCT System in East Asian countries.

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Because record copies are only received at the International Bureau after processing at a receiving Office, the figures are strongly influenced by processing times at the receiving Offices. For this reason, trends in the receipt of record copies, while valid indicators of International Bureau workloads, are not always reliable indicators of demand for the PCT system.

536% Chinese Korean 172% Japanese Languages of filing Spanish 85% Total average 83% English 50% French German Russian Other arowth

Growth of languages of filing between 2000 and 2006

5. The growth rate of English filings, the main PCT language of filing, is now below the total average rate. Four languages are growing at a higher rate, among which three East Asian languages with a growth rate of over 100% (Chinese, Korean and Japanese).

Productivity Indicators

- 6. Productivity is a measure of the output of a process per unit of input. Productivity can increase or decrease as inputs are used more or less efficiently in the production process.
- 7. Measure of output: In the case of the PCT, "publication" has been chosen as the primary measure of output, rather than the traditional measure of filings or record copies. Record copies and patent filings are rather considered inputs into the process as some of them may be withdrawn part way through the process. Publication may be delayed for others because of backlogs or other reasons that prevent completion of the work.
- 8. Publications therefore measure the number of PCT applications, which have been received, processed, translated, prepared for publication and communicated to designated Offices. This is a reasonable measure of the output of PCT Operations.
- 9. Republications and other forms of rework or additional work are not considered outputs. An increase in the number of republications, or the number of forms sent per application, is simply an increase in the average workload per application. If this workload increases, then a decrease in the productivity should be observed via a decrease in the number of publications PCT Operations is able to complete with the available resources.
- 10. *Measure of input*: The measure of input is based on two factors:
 - the financial cost of all inputs including staff, buildings², outsourcing contracts and other expenses; and
 - the number of staff expressed as a full-time staff equivalent (to take into account the staff who do not work full time).
- 11. From this information, two productivity indicators have been calculated: the unit cost indicator and the staff productivity indicator.

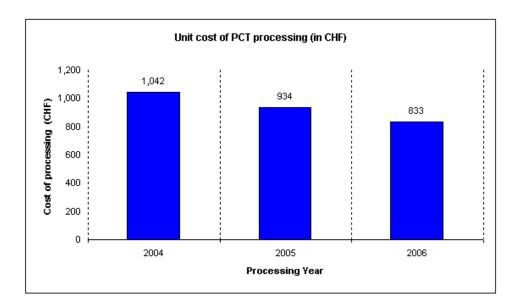
The word "building" is utilized here to indicate premises management.

Unit Cost Indicator³

- 12. The definition of the unit cost used in this methodology is the average total cost of producing one unit of output. Average total cost is determined by the total of the PCT budget plus a proportion of the budgets of supporting and management activities. The unit cost is therefore an average total cost per publication and includes the cost of all PCT activities including translation, communication, management, etc.
- 13. The cost of production has been divided into two parts, the direct and the indirect cost. The direct cost corresponds to the budget of the units of the PCT system (the Administration of the PCT system and programs). The indirect cost includes the budgets of the organization units that support the PCT system. These budgets must be weighted in order to take into account only their share attributable to the PCT system. The cost of storage of published applications has been added to the formula since the PCT system must store applications for 30 years.

Unit cost = <u>Total cost of production</u> + Cost of storage Number of publications

14. The methodology has been applied to the 2004 — 2006 expenditures and to the 2007 budget. Further refinements are possible but are not expected to result in major changes to the results. Extending the methodology to 2003 and earlier years is feasible but not trivial due to major differences in the WIPO budget structure. According to the methodology, the unit cost per PCT publication is 833 Swiss francs in 2006, which represents a decrease of 20% since 2004.



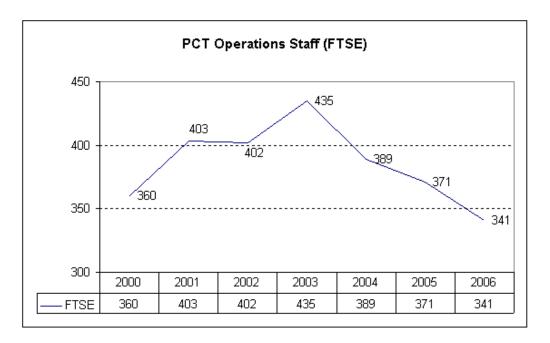
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These calculations were made before the finalization of the Revised Budget for 2006/07. The methodology is fully described in Annex III of document A/42/10, dated August 21, 2006. This methodology differs from the one utilized in respect of Table V and Annex I/4 of the present document.

Staff

Number

15. After a regular growth of staff up to 2003, the number of staff in 2006 was lower to that in 2000. The chart below shows the number of PCT Operations staff since 2000, in Full-Time Staff Equivalent (FTSE — total number of full-time staff plus the full-time equivalent of the part-time staff).

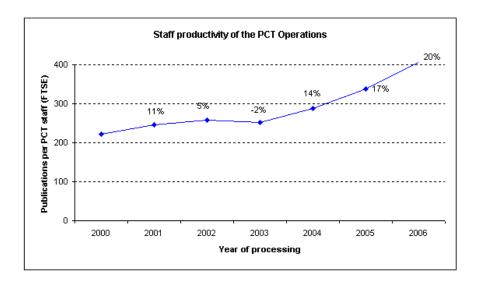


Productivity Indicator

- 16. The definition of staff productivity is output divided by the number of available staff. This calculation is easy to apply as the definition of its two components remains static over time and comparison between different periods is straightforward.
- 17. This method does however provide a partial picture of performance gains, as the only resource taken into account is staff. Thus some managerial decisions, such as outsourcing part of the work, will result in an apparent increase in staff productivity whereas overall productivity (as measured by the unit cost) may increase or decrease.

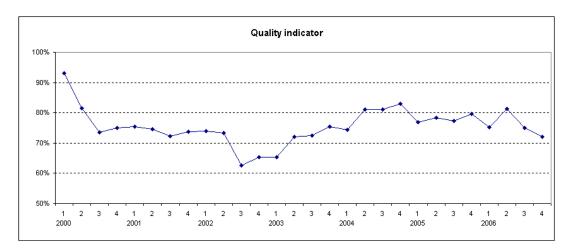
Staff productivity =
$$\frac{\text{Number of publications}}{\text{PCT Operations FTSE}}$$

18. In this calculation, the number of staff is the number of full-time staff equivalent (FTSE) in PCT Operations. The unit of output chosen is a PCT publication.



PCT Quality Indicator

- 19. In order to capture quality in a simple and comprehensive way, a single aggregate quality indicator has been developed, constructed from a set of four lead quality indicators.
- 20. The quality indicator expressed as percentage of total possible quality, decreases when the quality of the PCT Operations decreases and *vice versa*.
- 21. The quality indicator is the average of four lead indicators, three of which are based on the timeliness of key transactions in the PCT system acknowledgement of receipt of the record copy, publication and republication. The fourth indicator shows the number of quality defects resulting in republication code R5 (errors in bibliographical data, mostly due to manual data entry errors). Further refinements are possible in the future.



ANNEX III

Efficiency-Gain Targets for the Madrid System in 2008/09

| | | | | 2007 | | 2008 | | 2009 | |
|---|---------|---------|--------|-----------|-------|-----------|-------|-----------|-------|
| | 2005 | 2006 | % | Estimates | % | Estimates | % | Estimates | % |
| International Registrations | 33,170 | 37,224 | 12.2% | 38,300 | 2.9% | 38,800 | 1.3% | 40,000 | 3.1% |
| Renewals | 7,496 | 15,205 | 102.8% | 17,000 | 11.8% | 19,000 | 11.8% | 19,700 | 3.7% |
| Total Registrations and Renewals | 40,666 | 52,429 | 28.9% | 55,300 | 5.5% | 57,800 | 4.5% | 59,700 | 3.3% |
| Subsequent designations | 10,227 | 10,978 | 7.3% | 11,000 | 0.2% | 11,400 | 3.6% | 11,900 | 4.4% |
| Decisions by Designated Contracting Parties | 171,671 | 212,941 | 24.0% | 252,000 | 18.3% | 290,000 | 15.1% | 320,000 | 10.3% |
| Recorded Modifications | 66,429 | 70,687 | 6.4% | 76,000 | 7.5% | 82,000 | 7.9% | 88,000 | 7.3% |
| Extracts from the International Register | 2,111 | 2,233 | 5.8% | 3,000 | 34.3% | 3,200 | 6.7% | 3,350 | 4.7% |
| Information | 10,430 | 11,930 | 14.4% | 13,000 | 9.0% | 16,000 | 23.1% | 20,000 | 25.0% |
| Total Number of Operations Performed | 301,534 | 361,198 | 19.8% | 410,300 | 13.6% | 460,400 | 12.2% | 502,950 | 9.2% |
| Total Headcount (including short-term and external) | 118.5 | 137.5 | 16.0% | 148.5 | 8.0% | 163.5 | 10.1% | 170.5 | 4.3% |
| Efficiency-Gain Targets | 2,545 | 2,627 | 3.2% | 2,763 | 5.2% | 2,816 | 1.9% | 2,950 | 4.8% |
| Breakdown of staff | | | | | | | | | |
| Fixed Term | 77.0 | 84.0 | | | | | | | |
| General Service Short Term | 17.0 | 21.0 | | | | | | | |
| Translators employed on short-term contracts | 8.5 | 8.5 | | | | | | | |
| Special Service Agreements | 16.0 | 20.0 | | | | | | | |
| External | 0.0 | 4.0 | | | | | | | |
| Total Headcount* | 118.5 | 137.5 | | 148.5 | | 163.5 | | 170.5 | |

^{*} The headcount numbers for 2008 and 2009 are based on the assumption of the approval by the Assembly of the Madrid Union, in September 2007, of the repeal or restriction of the safeguard clause under the Protocol. Such repeal would result in an increased workload for the same number of applications.

ANNEX IV

Efficiency-Gain Targets for 2008/09 in Selected Administrative Areas

| Area | Baseline/ Benchmark (expected 06/07) | Efficiency/ Benchmark Target 2008/09 | Anticipated Efficiency Gain over 2006/07 | Main Means of Achieving Target |
|---|---|--|---|---|
| | | | | |
| Cost of air travel (average price/mile flown/ticket) | 0.34 Swiss francs | 0.34 Swiss francs | No increase in spite of air fare increases | Negotiated air fares and centralized purchase; increased use of low cost carriers |
| Cost of telephone calls (average cost per minute) over fixed line | | | | Lower cost through new tenders in 2008 |
| National calls (without set up fees) | 0.03 Swiss francs | 0.02 Swiss francs | 10% | |
| 2. International calls: (without set up fees) | 0.11 Swiss francs | 0.10 Swiss francs | 10% | |
| Document distribution (number of pages printed) | 22.0 million pages | 16.5 million pages | 25% | Increased number of working documents distributed electronically. |

APPENDICES

APPENDIX A MEMBER STATES CONTRIBUTIONS

(in Swiss francs)

| States Members of One or More Contribution-financed Unions | Contribution Class | Contribution Units 2008/09 | Contribution ¹ 2008 | Contribution ¹ 2009 | Contributions 2008/09 |
|---|-----------------------|----------------------------------|-----------------------------------|--------------------------------|--------------------------|
| A fghanistan ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Albania | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Algeria | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Andorra | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Angola ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Antigua and Barbuda | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Argentina | VI <i>bi</i> s | 2 | 91,158 | 91,158 | 182,316 |
| Armenia | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Australia | III | 15 | 683,685 | 683,685 | 1,367,370 |
| Austria | IV <i>bi</i> s | 7.5 | 341,842 | 341,842 | 683,684 |
| Azerbaijan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Bahamas | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Bahrain | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Bangladesh | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Barbados | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Belarus | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Belgium | III | 15 | 683,685 | 683,685 | 1,367,370 |
| Belize | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Benin | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Bhutan | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Bolivia | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Bosnia and Herzegovina | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Botswana | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Brazil | VI <i>bi</i> s | 2 | 91,158 | 91,158 | 182,316 |
| Brunei Darussalam | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Bulgaria | VI <i>bi</i> s | 2 | 91,158 | 91,158 | 182,316 |
| Burkina Faso | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Burundi | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Cambodia | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Cameroon | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Canada | IV | 10 | 455,790 | 455,790 | 911,580 |
| Cape Verde | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Central African Republic | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Chad | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Chile | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| China | IV <i>bi</i> s | 7.5 | 341,842 | 341,842 | 683,684 |
| Colombia | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Comoros | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Congo | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Costa Rica | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Côte d'Ivoire | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Croatia | VIII | 0.5 | 22,789 | 22,789 | 45,578 |
| Cuba | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Cyprus | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Czech Republic | VI | 3 | • | 136,737 | 273,474 |
| D emocratic People's Republic of Korea | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Democratic Republic of the | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |

| States Members of One or More | Contribution | Contribution Units | Contribution ¹ | Contribution ¹ | Contributions |
|----------------------------------|---------------------|-----------------------|---------------------------|---------------------------|------------------|
| Contribution-financed Unions | Class | 2008/09 | 2008 | 2009 | 2008/09 |
| Congo | | | | | |
| Denmark | IV | 10 | 455,790 | 455,790 | 911,580 |
| Djibouti | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Dominica | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Dominican Republic | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Ecuador | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Egypt | S | 0.125 | 5,697 | 5,697 | 11,394 |
| El Salvador | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Equatorial Guinea | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Eritrea ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Estonia | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Ethiopia ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Fiji | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Finland | IV | 10 | 455,790 | 455,790 | 911,580 |
| France Gabon | S <i>bi</i> s | 25 0.0625 | 1,139,475 | 1,139,475 | 2,278,950 |
| Gambia | Ster | 0.0625 | 2,849 1,424 | 2,849 1,424 | 5,698 2,848 |
| Georgia | IX | 0.03125 | 11,395 | 11,395 | 22,790 |
| Germany | IA I | 25 | 1,139,475 | 1,139,475 | 2,278,950 |
| Ghana | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Greece | VI | 3 | 136,737 | 136,737 | 273,474 |
| Grenada | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Guatemala | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Guinea | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Guinea-Bissau | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Guyana | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Haiti | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Holy See | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Honduras | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Hungary | VI | 3 | | 136,737 | 273,474 |
| Iceland | VIII | 0.5 | 22,789 | 22,789 | 45,578 |
| India | VIbis | 2 | 91,158 | 91,158 | 182,316 |
| Indonesia | VII | 1 | 45,579 | 45,579 | 91,158 |
| Iran (Islamic Republic of) | VII S <i>bis</i> | 0.0625 | 45,579 | 45,579 | 91,158 |
| Iraq Ireland | IV | 10 | 2,849 455,790 | 2,849 455,790 | 5,698 911,580 |
| Israel | VI <i>bi</i> s | 2 | | 91,158 | 182,316 |
| Italy | III | 15 | 683,685 | 683,685 | 1,367,370 |
| J amaica | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Japan | l | 25 | 1,139,475 | 1,139,475 | 2,278,950 |
| Jordan | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| K azakhstan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Kenya | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Kuwait ² | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Kyrgyzstan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Lao People's Democratic Republic | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Latvia | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Lebanon | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Lesotho | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Liberia | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Libyan Arab Jamahiriya | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Liechtenstein | VIII | 0.5 | 22,789 | 22,789 | 45,578 |
| Lithuania | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Luxembourg | VII | 1 | 45,579 | 45,579 | 91,158 |

| States Members of | Contribution | Contribution | Contribution ¹ | Contribution ¹ | Contributions |
|------------------------------|----------------|-----------------|---------------------------|---------------------------|----------------|
| One or More | Contribution | Units | | | |
| Contribution-financed Unions | Class | 2008/09 | 2008 | 2009 | 2008/09 |
| Madagascar | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Malawi | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Malaysia | VIII | 0.03123 | 22,789 | 22,789 | 45,578 |
| Maldives ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Mali | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Malta | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Mauritania | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Mauritius | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Mexico | IV <i>bi</i> s | 7.5 | 341,842 | 341,842 | 683,684 |
| Micronesia (Federates | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| States of) | | | | | |
| Moldova | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Monaco | VII | 1 | 45,579 | 45,579 | 91,158 |
| Mongolia | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Montenegro | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Morocco | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Mozambique | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Myanmar ² | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Namibia | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Nepal | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Netherlands | III | 15 | 683,685 | 683,685 | 1,367,370 |
| New Zealand | VI | 3 | 136,737 | 136,737 | 273,474 |
| Nicaragua | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Niger | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Nigeria | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Norway | IV | 10 | 455,790 | 455,790 | 911,580 |
| Oman Polisidan | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Pakistan | S S | 0.125 | 5,697 | 5,697 | 11,394 |
| Panama | Sbis | 0.125 0.0625 | 5,697 | 5,697 | 11,394 |
| Papua New Guinea | Sbis | 0.0625 | 2,849 2,849 | 2,849 2,849 | 5,698 5,698 |
| Paraguay Peru | S | 0.0025 | 5,697 | 5,697 | 11,394 |
| Philippines | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Poland | VI | 3 | 136,737 | 136,737 | 273,474 |
| Portugal | IV <i>bi</i> s | 7.5 | 341,842 | 341,842 | 683,684 |
| Qatar | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Republic of Korea | V | 5 | 0,007 | 227,895 | 455,790 |
| 110,00000 | · | · · | 227,895 | | .00,.00 |
| Romania | VI <i>bi</i> s | 2 | 91,158 | 91,158 | 182,316 |
| Russian Federation | IV | 10 | 455,790 | 455,790 | 911,580 |
| Rwanda | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Saint Kitts and Nevis | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Saint Lucia | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Saint Vincent and the | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Grenadines | | | | | |
| Samoa | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| San Marino | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Sao Tome and Principe | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Saudi Arabia | VII | 1 | 45,579 | 45,579 | 91,158 |
| Senegal | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Serbia | VIII | 0.5 | 22,789 | 22,789 | 45,578 |
| Seychelles | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Sierra Leone | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Singapore | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Slovakia | VI | 3 | 136,737 | 136,737 | 273,474 |

| States Members of One or More Contribution-financed Unions | Contribution Class | Contribution Units 2008/09 | Contribution ¹ 2008 | Contribution ¹ 2009 | Contributions 2008/09 |
|---|-----------------------|----------------------------------|--------------------------------|--------------------------------|--------------------------|
| Slovenia | VII | 1 | 45,579 | 45,579 | 91,158 |
| Somalia 2 | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| South Africa | IV <i>bi</i> s | 7.5 | 341,842 | 341,842 | 683,684 |
| Spain | IV | 10 | 455,790 | 455,790 | 911,580 |
| Sri Lanka | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Sudan | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Suriname | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Swaziland | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Sweden | III | 15 | 683,685 | 683,685 | 1,367,370 |
| Switzerland | III | 15 | 683,685 | 683,685 | 1,367,370 |
| Syrian Arab Republic | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| T ajikistan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Thailand | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| The former Yugoslav Republic of Macedonia | VIII | 0.5 | 22,789 | 22,789 | 45,578 |
| Togo | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Tonga | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Trinidad and Tobago | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Tunisia | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Turkey | VIbis | 2 | 91,158 | 91,158 | 182,316 |
| Turkmenistan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Uganda | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Ukraine | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| United Arab Emirates | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| United Kingdom | I | 25 | 1,139,475 | 1,139,475 | 2,278,950 |
| United Republic of | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Tanzania | | | | | |
| United States of America | l | 25 | 1,139,475 | 1,139,475 | 2,278,950 |
| Uruguay | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Uzbekistan | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Venezuela | IX | 0.25 | 11,395 | 11,395 | 22,790 |
| Viet Nam | S | 0.125 | 5,697 | 5,697 | 11,394 |
| Yemen | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Zambia | Ster | 0.03125 | 1,424 | 1,424 | 2,848 |
| Zimbabwe | Sbis | 0.0625 | 2,849 | 2,849 | 5,698 |
| Total Contributions | | | 17,412,591 | 17,412,591 | 34,825,182 |

The value of one unit for the years 2008 and 2009 is 45,579 Swiss francs. States members of WIPO which are not members of any of the Unions.

APPENDIX B DEFINITION OF BUDGET HEADINGS

SOURCES OF INCOME

- Contributions: Contributions of Member States to the Organization under the unitary contribution system.
- Fees: Fees for the International Bureau under the PCT, Madrid, Hague and Lisbon Systems.
- Interest: Revenues from interest on capital deposits.
- Publications: Revenues from the sale of publications and from subscriptions to periodicals published by the Secretariat, in paper, CD-ROM or any other format.
- Other income: fees for the arbitration of domain names, registration fees for conferences and training courses, support charges in respect of extra-budgetary activities executed by WIPO and financed by UNDP and trust funds, accounting adjustments (credits) in respect of prior years and currency adjustments (credits), rental of WIPO premises, UPOV's payments to WIPO for administrative support services.

OBJECTS OF EXPENDITURE

Personnel Resources

- Posts: remuneration received by staff members, in particular salaries, post adjustment, dependency allowances, language allowances and overtime, non-resident allowances, assignment grant and representation allowances and allowances received by staff members not included in their salaries. The latter includes employer's contribution towards pension fund, participation in sickness insurance scheme, contribution towards the separation provision used for covering payments due upon separation from service, education grants, removal expenses, travel expenses of dependent children attending educational institutions, home leave, grants to cover costs of installation in the duty station, professional accident insurance premia, refund of national income taxes on salaries and other allowances, indemnities or grants paid by the Secretariat.
- Short-term Employees: remuneration and allowances paid to staff on short-term appointments.
- Consultants: remuneration and allowances paid to headquarters-based consultants.
- Special Service Agreements: remuneration paid to headquarters-based holders of special service agreements (SSAs).

NON-PERSONNEL RESOURCES

Travel and Fellowships

• Staff missions: travel expenses and daily subsistence allowances for the staff and headquarters-based consultants of the Secretariat on official travel.

- Third party travel: travel expenses and daily subsistence allowances for Government officials, participants and lecturers attending WIPO-sponsored meetings.
- Fellowships: travel expenses, daily subsistence allowances and training and other fees in connection with trainees attending courses, seminars, long-term fellowships and internships.

Contractual Services

- Conferences: remuneration, travel expenses and daily subsistence allowances for interpreters; renting of conference facilities, and interpretation equipment; refreshments and receptions; and the cost of any other service directly linked to the organization of a conference.
- Experts' Honoraria: remuneration, travel expenses and daily subsistence allowances, and honoraria paid to lecturers.
- Publishing: outside printing and binding; reviews; paper and printing; other printing: reprints of articles published in reviews; brochures; treaties; collections of texts; manuals; working forms and other miscellaneous printed material; production of CD-ROMs, videos, magnetic tapes and other forms of electronic publishing.
- Other services: fees of translators of documents; rental of computer time; cost of staff training; recruitment costs; and other external contractual services.

Operating Expenses

- Premises and maintenance: acquiring, renting, improving and maintaining office space and renting or maintaining equipment and furniture, loan reimbursement for new construction, external management consultants related to new construction.
- Communication and other expenses: communication expenses such as telephone, telegrams, telexes, facsimile and mail, postage and carriage of documents; other expenses such as medical assistance, housing service, Administrative Tribunal, Staff Association, hospitality; bank charges; interest on bank and other loans (except building loans); currency adjustments (debits); audit expenses; unforeseen expenses and accounting adjustments (debits) in respect of prior years; contributions to joint administrative activities within the United Nations system; repayment to one or more Unions of advances in connection with the creation of a new Union or amortization of the deficit resulting from the organizational expenses of a Union, and expenses not specifically provided for.

Equipment and Supplies

- Furniture and equipment: office furniture and office machines; text processing and data processing equipment; conference servicing equipment; reproduction equipment; transportation equipment.
- Supplies and materials: stationery and office supplies; internal reproduction supplies (offset, microfilms, etc.); library books and subscriptions to reviews and periodicals; uniforms; data processing supplies; computer software and licenses.

APPENDIX C FLEXIBILITY FORMULAS

General

The flexibility formulas are the mechanism which enables the level of staff in the global protection systems (PCT, Madrid, Hague) to be varied to reflect unbudgeted variations in the total number of applications. These formulas allow the Secretariat, during the course of a given biennium, to increase the number of posts (and related costs) if a higher-than-budgeted number of applications is received and there is a consequent increase in workload. Similarly, they provide for a decrease in the number of posts (and related costs) should there be a lower-than-budgeted number of applications received.

PCT System

The flexibility formula for the PCT system is based on document PCT/A/XVI/1, as approved by the PCT Assembly on May 31, 1989. As noted in that document, variations of 242 international applications or 1,400 Chapter II demands lead to the adjustment of one post in the PCT Union budget. The total number of posts created due to the flexibility formulas are then allocated among the Office of the PCT and other offices according to a 75:25 ratio. This provision for other offices is to enable an appropriate increase in resources for the various services which support the PCT and are directly affected by an increase in applications. In recent years, re-engineering of business processes within the PCT administration and IT investments has enabled productivity gains which have meant that the flexibility formula has been applied in a considerably reduced manner.

Madd System

In 1989, the Madrid Assembly noted (document MM/A/XXI/3, paragraph 18 (i)) and, by adopting the budget for the 1990/91 biennium, approved the flexibility formula for the Madrid system as described in document MM/A/XXI/1. This initial formula has been revised a number of times since 1989. According to the latest revision, as described in Appendix A of document WO/PBC/7/2 and approved by the Assembly when adopting the budget for the 2004/05 biennium (document A/39/15, paragraph 150), the formula approves an adjustment of one post for every variation of 525 registrations and/or renewals recorded. The total number of posts created is allocated to the International Trademark Registry.

Hague System

In 1989, the Hague Assembly noted (document H/A/X/2, paragraph 14) and, by adopting the budget for the 1990/91 biennium, approved the application of the flexibility formula for the Hague system described in document H/A/X/1, paragraphs 11 to 18). According to the latest revision of the formula, approved in 2001 (document WO/PBC/4/2, Appendix 3), an increase/decrease in the number of international deposits and renewals of 600 leads to an adjustment of one post in the Hague Union budget. The number of posts determined according to the flexibility formula is allocated in full to the International Industrial Designs Registry.

APPENDIX D

ACRONYMS AND ABBREVIATIONS USED IN THE PRESENT DOCUMENT

ACE Advisory Committee on Enforcement

AIMS Administrative Information Management System
ARIPO African Regional Intellectual Property Organization

ATRs Annual Technical Reports

CBD Convention on Biological Diversity ccTLDs country code Top-Level Domain

CISAC International Confederation of Societies of Authors and Composers

CLEA Collection of Laws for Electronic Access
CMOs collective management organizations

CPAG Common Procurement Activities Group of the United Nations

DRM Digital Rights Management

EAPO Eurasian Patent Organization

EC European Community

EDMS Electronic Document Management System

EPO European Patent Office
ERP enterprise resource planning

ETSI European Telecommunications Standards Institute

EU European Union

FAO Food and Agricultural Organization

FIT Fund-in-Trust

FTSE full-time staff equivalent

GR genetic resources

gTLDs generic Top-Level Domains

HR Human Resources

HRMD Human Resources Management Department

IAPSO Inter-Agency Procurement Services Office IAPWG Inter-Agency Procurement Working Group

ICANN Internet Corporation for Assigned Names and Numbers
ICGEB International Centre for Genetic Engineering and Biotechnology

ICT Information and Communication Technology

IFRRO International Federation of the Right of Reproduction Organisations

IGC Intergovernmental Committee on Intellectual Property and Genetic Resources,

Traditional Knowledge and Folklore

ILO International Labour Organisation

IP Intellectual Property

IPC International Patent Classification

IPEIS Electronic Forum on Intellectual Property Enforcement Issues and Strategies

IPO Intellectual Property Office IPRs Intellectual Property Rights

IPSAS International Public Sector Accounting Standards

ISO International Standards Organization

IT Information Technology

ITIL Information Technology Infrastructure Library
ITU International Telecommunications Union

JIU Joint Inspection Unit (of the United Nations)
JOPAL Journal of Patent-Associated Literature

JPOs Junior Professional Officers JWC joint working committees

KIPO Korean Intellectual Property Office

LDCs Least Developed Countries

MDGs Millennium Development Goals of the United Nations

MECA Madrid Electronic CommunicAtions

MOSS Minimum Operating Security Standards (of the United Nations)

OAPI African Intellectual Property Organization

OECD Organization for Economic Cooperation and Development
OSPPD Office of Strategic Planning and Policy Development

PCD Procurement Services Division

PCDA Provisional Committee on Proposals Related to a WIPO Development Agenda

PCT Patent Cooperation Treaty

PLT Patent Law Treaty

PMDS Performance Management and Development System
PPPs partnerships between the public and private sectors

RBB results-based budgeting
R&D Research and Development
RMI rights management information

RO Receiving Office

SCCR Standing Committee on Copyright and Related Rights

SDWG Standards and Documentation Working Group
SCIT Standing Committee on Information Technology
SCP Standing Committee on the Law of Patents

SCT Standing Committee on the Law of Trademarks, Industrial Designs and

Geographical Indications

SLAs Service Level Agreements SRA Security Risk Assessment

SSCS Safety and Security Coordination Service

TCEs Traditional Cultural Expressions/Folklore

TK Traditional Knowledge

UDRP Uniform Domain Name Dispute Resolution Policy

UNAIDS the Joint United Nations Programme on HIV/AIDS
UNCTAD United Nations Conference on Trade and Development

UNDP United Nations Development Programme
UNEP United Nations Environmental Programme

UNESCO United Nations Educational, Scientific and Cultural Organization
UN-H-MOSS UN Headquarters Minimum Operating Security Standards
UPOV International Union for the Protection of New Varieties of Plants

WCF Working capital funds

WCO World Customs Organization
WCT WIPO Copyright Treaty
WHO World Health Organization

WPIS WIPO Industrial Property Information ServicesWPPTWIPO Performances and

Phonograms Treaty

WSIS World Summit on the Information Society

WTO World Trade Organization