

## WIPO LIST OF NEUTRALS

### BIOGRAPHICAL DATA

James H. GROSSMAN



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Date of Birth: July 20, 1939  
Nationality: American

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### EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

J.D., Harvard University, Massachusetts, 1963;  
B.A., International Relations/Political Science/History) University of California at Berkeley, California,  
1960.

Admitted to the Bar:  
District of Columbia (inactive), 1967.  
California, 1964;  
Illinois (inactive), 1963.

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### LANGUAGES

English and Spanish.

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### PRESENT POSITION

Arbitrator, Attorney and Company Director, San Francisco, California

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October 31, 2011

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### PROFESSIONAL EXPERIENCE BEFORE PRESENT POSITION

Corporate Counsel and Company Director, Paris, France and London England  
Corporate and International Business Lawyer, Reed Smith (formerly Crosby, Heafey, Roach & May) law firm with offices in Oakland, San Francisco, Los Angeles, and Palo Alto, California, 1999-2003; Sole Practitioner 1995-99;  
General Counsel, Slovenia Development Capital Fund, 1994-95;  
Special Representative, United Nations Development Program, 1993;  
Chairman, U.S. Foreign Claims Settlement Commission, Washington, D.C. 1992-93;  
Chief Negotiator, for tariff reduction acceleration round, Office of U.S. Trade Representative, 1990-91;  
Partner/member of Board and Compensation Committee - Chair of Corporate Department, Buchalter, Nemer, Fields, and Younger, Los Angeles, California 1972-91;  
As a senior legal and business advisor, specializes in corporate law, international business and venture capital investment transactions. Most recently served on several public company boards and as corporate counsel to a public company. For over 20 years, corporate responsibilities have included acquisitions, contractual arrangements, securities and employment-related issues. As an international business lawyer, handled licensing, joint ventures, direct investment and international insurance (captives). Venture capital transactions involved structuring, preparing term sheets, and documenting the transaction and due diligence. Also served as chief negotiator for the U.S. in the tariff reduction acceleration round of the U.S./ Canada Free Trade Agreement. This pact was precursor to the creation of NAFTA. In addition, acted as a special representative to the United Nations for the purpose of assessing the impact of sanctions against Serbia on Romania, Bulgaria, Albania and Macedonia. The protocol established relating to claims and financial impact analysis was contained in a written report and oral presentation to the United Nations Security Council Committee on Sanctions.

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### AREAS OF SPECIALIZATION

International Commercial Arbitration, International Business, and Venture Capital Investment Transactions.

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### MEMBERSHIP IN PROFESSIONAL BODIES

Member:

State Bar of California Mandatory Fee Arbitration Board, (two year term), 2002;  
California State Bar Association (International Law Section, Executive Committee (three year term), 2001;  
International Bar Association, London, England.

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### EXPERIENCE IN INTELLECTUAL PROPERTY

Extensive work in Licensing and Joint Ventures as counsel and as an international commercial arbitrator

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### EXPERIENCE WITH RESPECT TO DOMAIN NAMES

Established Domain Names as counsel for clients and as an arbitrator for World Intellectual Property Organization.

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### MAJOR PUBLICATIONS

Speaker, State Bar Association Spring Meeting; "Current Trends in International Arbitration," 2004;  
Co-author, "Foreign Claims Settlement Commission of the United States, A paradigm for International Claims Resolution," *The International Business Lawyer*, June 1993;

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Co-author, "Campaign Contributions: A Primer for Individuals," *Quarterly Perspective*, June 1989;  
"Venture Capital in the 80's," *Liberty Street Chronicle*, February 1984.

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#### **PROFESSIONAL TRAINING IN MEDIATION**

Strauss Institute (Peppedine University) for Dispute Resolution, Mediation Training, Summer 2000.

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#### **EXPERIENCE IN MEDIATION**

Extensive Mediation experience while with U.S. Foreign Claims Settlement Commission.

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#### **PROFESSIONAL TRAINING IN ARBITRATION**

AAA International Arbitrator Training, San Francisco, March 2000;  
California Bar International Section, San Francisco, November 2000;  
AAA Arbitrator II Training, San Francisco, 2002.

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#### **EXPERIENCE IN ARBITRATION**

Acted in arbitrations over past 10 years as sole arbitrator as well as member of three-person panels in both private commercial and international business related disputes principally through ICDR and American Arbitration Association. Member of three person neutral panel in dispute between multinational Japanese based entity and U.S. entity. Previously, as Chairman of U.S. Foreign Claims Settlement Commission (appointed by President George Bush) participated as one of a three-judge panel that held hearings, adjudicated claims, issued opinions, and reported to the U.S. Senate. Also participated as a mediator in many private proceedings. Actively participated in quasi-judicial international arbitration relating to expropriation of property by foreign governments. During this time served as an arbitrator in 200 cases and as a mediator in 6 cases. In addition, served as special representative to the United Nations with regard to the international controversy between certain nations relating to sanctions against Yugoslavia (Serbia).

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